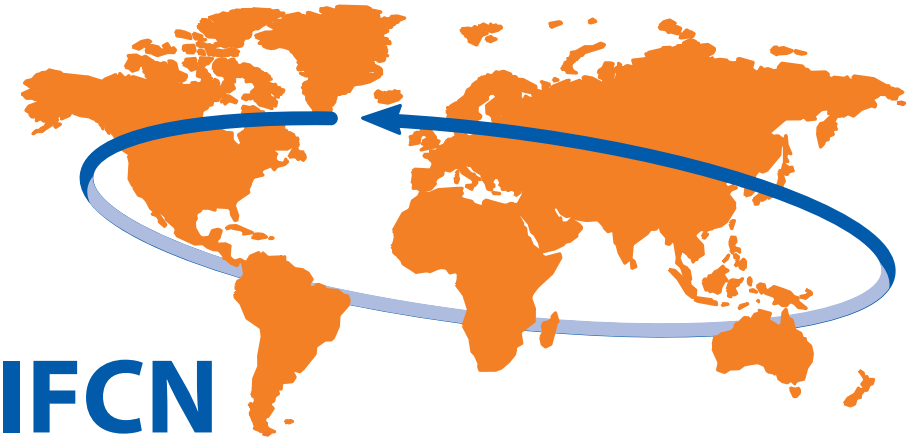
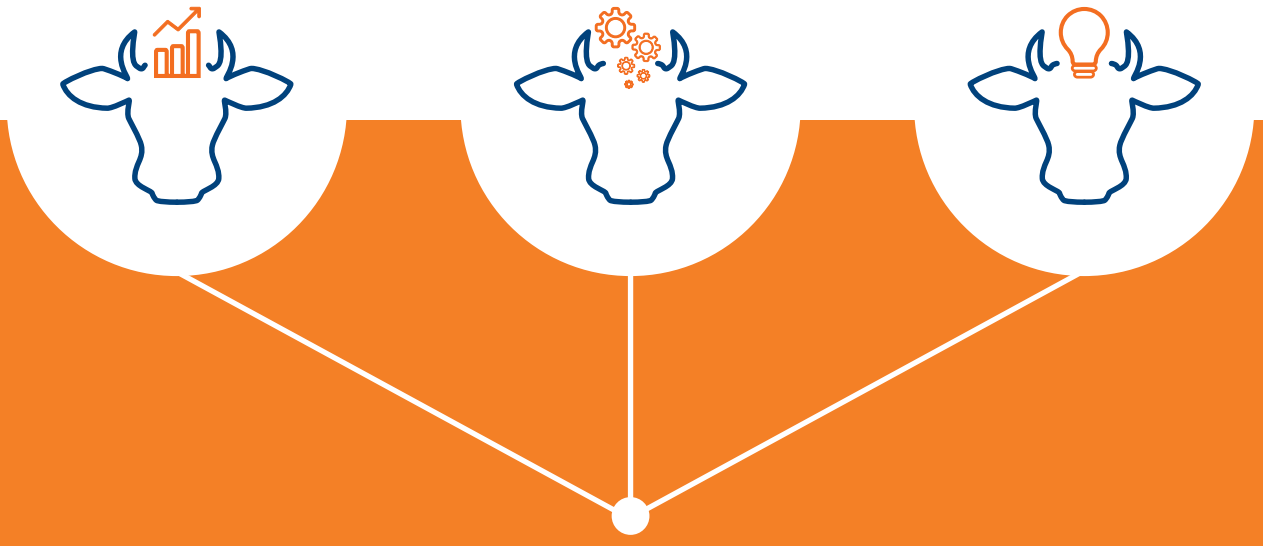
DATA SERVICES AND PRODUCT LIST 2027



IFCN

Dairy Data · Knowledge · Inspiration



The Dairy Research Network

Helping people in the dairy world to make better decisions



IFCN Identity, Mission & Vision

About IFCN

The IFCN is a global network for Dairy Economic Research and Consultancy in the supply chain. As a leading knowledge and service provider the IFCN focuses on milk production, milk prices and other dairy related topics. Its economic models and standardisation methods ensure comparability between countries and provide a global picture with regional insights. Recognizing the complex nature and the rapid pace of change in the dairy world, IFCN is guided by the mission:

"We help people in the dairy world with dairy data, knowledge and inspiration to make better decisions"



Core Mission

Dairy data: We provide globally comparable dairy economic data and forecasts.
Knowledge: We create knowledge out of our data, models and analysis.
Our core competence is in the field of milk production, milk prices and related economic topics.
Inspiration: We inspire people in the dairy world to build a better future.
We inspire passionate people to develop a successful career in the dairy world.

Core Vision

We are the leading, global knowledge organisation in milk production, milk prices and related dairy economic topics.

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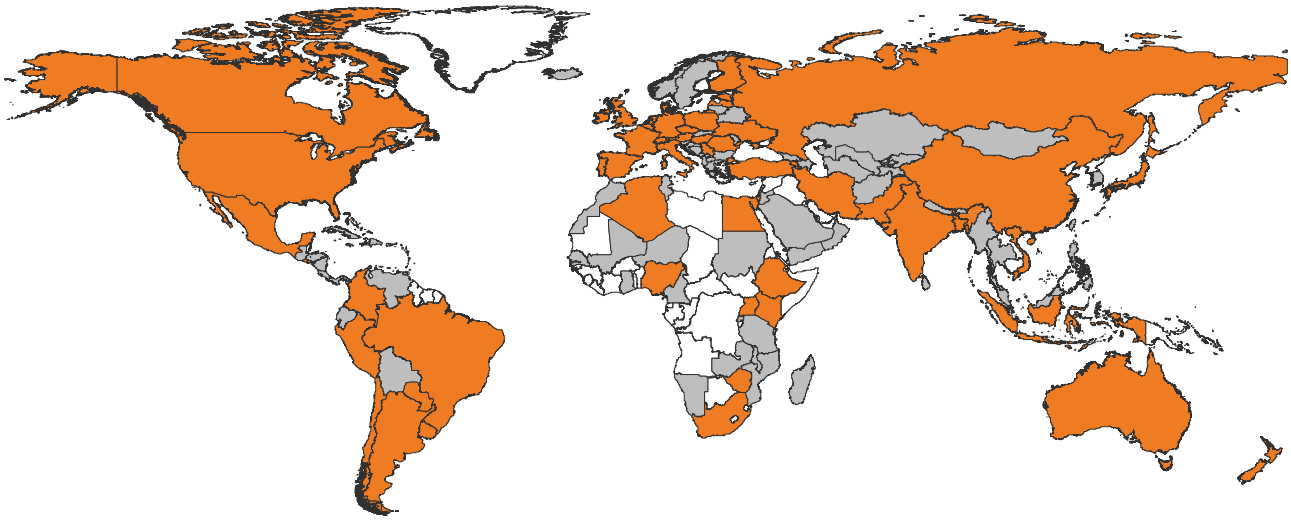
IFCN is a global dairy research network. By addressing challenges in the dairy world, IFCN contributes to a more resilient and more sustainable future for all of us. The knowledge is created via a network of dairy researchers from over 100 countries. The data and knowledge are managed by the IFCN Dairy Research Center staff. The IFCN Economic Models and standards ensure comparability between countries and provide a global picture.

>100 dairy experts globally

>125 countries with macro level data

>170 typical farm types in 55 countries

>500 registrations for virtual conference



Countries analysed in the Farm Comparison
Countries participated in Country Profile Analysis only

Research partners / participating organisations

These research partners provide information about their countries in 2026 and use the IFCN knowledge and data for their research, teaching and farm advisory work:

Dairy Expert Afghanistan; Albania; Dairy Expert Algeria; Argentina; Armenia; Australia; Austria; Azerbaijan; Bangladesh; Dairy Expert Belarus; Belgium; Belgium; Dairy Consultant Bolivia; Bosnia and Herzegovina; Brazil; Brazil; Bulgaria; Cameroon; Canada; Chile; China; China; Colombia; Costa Rica; Czech Republic; Ecuador; Egypt; El Salvador; Estonia; Dairy Expert Ethiopia; Finland; France; Gambia; Georgia; Germany; Dairy Expert Ghana; Greece; Guatemala; Hungary; Iceland; India; Dairy Expert India; India; India; Indonesia; Iran; Iran; Ireland; Israel; Italy; Japan; Dairy Expert Jordan; Kazakhstan; Kosovo; Kyrgyzstan; Latvia; Lebanon; Lithuania; Madagascar; Malawi; Malaysia; Mexico; Mexico; Moldova; Dairy Expert Mongolia; Morocco; Dairy Expert Morocco; Mozambique; Myanmar; Namibia; Nepal; New Zealand; Nicaragua; Niger; Nigeria; Dairy Expert Oman; Panama; Pakistan; Pakistan; Paraguay; Peru; Poland; Portugal; Romania; Russia Federation; Russia Federation; Rwanda; Dairy Expert Saudi Arabia; Serbia; Senegal; South Africa; Spain; Sudan; Sri Lanka; Switzerland; Taiwan; Tanzania; Thailand; Tunisia; Turkey; The Netherlands; Ukraine/Switzerland; Dairy Expert Uganda; United Kingdom; USA; USA; Dairy Farmer USA; USA; Dairy Farmer USA; Uruguay; Uzbekistan; Venezuela; Vietnam; Yemen; Zambia; Zimbabwe

Albania: Illir Kapaj; Armenia: Vardan Urutyan; Austria: Gerhard Gahleitner; Belgium: Astrid Vangerven; China: Dai Hongqian; Colombia: Enrique Ortega; France: Baptiste Buczinski; Hungary: Daniel Mandi-Nagy; Pakistan: Waseem Shaukat; Portugal: Bruno Moreira; Kosovo: Lavdije Sopi; Madagascar: Mihaja Razafindraibe; Serbia: Vedran Tomic, Robert Radisic; Switzerland: Pierrick Jan; Turkey: Selcuk Akkaya; Ukraine: Hanna Lavreniuk; Venezuela: Luis A.Rosendo;

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IFCN helps its partner companies to improve their market intelligence and make better decisions

By partnering with IFCN, you gain visibility and connect your company to the world's largest dairy research network and consultancy.

Milk Processing



Milking and Barn Equipment



Farm Machinery



Agriculture Technology Companies



Milk Packaging & Testing



Dairy Farming Companies



Feed and Feed Additives



Health and Hygiene



Genetics for Animals & Plants



Financial Institutions



Consulting and others



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Table of contents

IFCN Identity, Mission & Vision 1

IFCN Partnership Packages 8-14

Partnership Packages

IFCN Market Intelligence Services – a three phase approach

New Partnership packages announcement **UPDATE**

P5 - IFCN Basic & Ultimate Partnerships

New IFCN Partners in 2026

IFCN Dairy Data 15-28

Dairy Sector

IFCN 2.0 - IFCN Dairy Platform **UPDATE**

D3.2 - IFCN Annual Dairy Sector Data - with IFCN Long-term Dairy Outlook

D3.4.0 - IFCN Monthly Real Time Data

D3.4.1 - IFCN Monthly Real Time Farm Economics Data

D3.5 - IFCN Short-term Dairy Outlook

D3.5.1 - IFCN Farm Economic Outlook **NEW**

D3.7 - IFCN Annual Farm Structure Data

D3.8 - IFCN Top Milk Processor Data

D3.9 - IFCN Monthly Dairy Trade Data

Farm Comparison

D5.1 - IFCN Farm Economic Data & Farm Feeding System Data

IFCN Farm Investment Analysis **NEW**

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IFCN Knowledge 29-34

Reports

K1.2 - IFCN Dairy Report, hard copy

K1.3 - IFCN Dairy Report, PDF version

K1.5 - IFCN Dairy Processor Report, PDF version

IFCN Knowledge Services

K4.1 - IFCN Presentation

K4.2 - IFCN Company Workshop

K4.5 - IFCN World Milk Price Update Webinar

K4.6 - IFCN Dairy Outlook Workshop

IFCN Inspiration 36-51

Networking and Conferences

I1.6 - IFCN Conference UPDATE

I2.5 - Hosting and Sponsorship of IFCN Events

I1.8 IFCN Workshop

I1.9 IFCN Market Intelligence Workshop

I1.10 IFCN Forum x HighGround Dairy

I1.11 IFCN Scenario Building Workshop

I1.12 IFCN & Eucolait Outlook Workshop

Research and Consulting Projects

I3.1 - Examples of IFCN Research and Consulting Projects UPDATE

IFCN x Sustain Emissions Tool

Price list & Terms and Conditions 52-53

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Increasing interest for fatty dairy commodities
YoY change of top importers
(CN, JP, MX, EG, ID)
Overall import trend
Cheese was the most requested dairy commodity
Reason for the decline
Increasing interest for fatty dairy commodities
WE ARE PHIBRO



PARTNERSHIP PACKAGES



The Dairy Research Network

Helping people in the dairy world to make better decisions

IFCN Market Intelligence Services – a three phase approach

Over 25 years **IFCN** has strived to create a better understanding of the dairy world and has stood by its values of trust, truth and independence. The current fast-changing and complex dairy world makes market intelligence vital for your organisation's success. **IFCN** provides three blocks of dairy market intelligence (MI) services.

Market Intelligence Block 1

Be IFCN Partner – Basic level

The first level of market intelligence aims to focus on the industry via a holistic view. The goal is to provide support to IFCN Basic level partners with globally comparable data to make better strategic decisions and save data mining costs. Networking with the key people from agri-business companies to gain synergies is the essential value of this block.



Market Intelligence Block 2

Use IFCN Dairy Data services

IFCN Dairy Data and analysis drive today's and tomorrow's success. Professionalize your company's data management with highly precise IFCN Data. IFCN Data is reliable and comparable, saves company resources for data collection and is a broad basis for deep strategic analysis in your business. The key strengths of IFCN Data are →

Accuracy

Completeness

Timeliness

Market Intelligence Block 3

Consultancy, Projects, Company workshop

The third block offers customized and applicable consultancy to your company's specific needs. These solutions are based on state-of-the-art knowledge and experience.

The MI Maturity model: An organization's MI competence typically comes in stages

	Informal MI	Basic MI	Intermediate MI	Advanced MI	World Class MI
Main role	Fire fighting	Fire fighting and some pre-planned assignments	Delivering refined output; coordinating the MI-cycle	As defined in 3. with advanced analysis and tools used	Sophisticated broad view of current and likely future business environment
Key feature	MI-staff person appointed	First MI-plan executed	MI recognized as valuable for business continuity	MI becomes part of strategy design	

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IFCN Partnership package overview

Today, the dairy world serves over 7 billion consumers and provides livelihood for about **1 billion** people who live on dairy farms. The key challenges for dairy stakeholders lie in the **complexity of the sector and the high rate of change** in a globalized world. More than **120 dairy related companies** are collaborating with IFCN, a **global dairy research network** that helps customers to improve decision-making. Globally comparable economic data for dairy products and forecasts have been used for over 25 years to better understand the dairy world.

PARTNERSHIP BENEFITS

- Global holistic picture of the dairy world
- Networking with your peers & companies
- Learning and capacity building

DATA BENEFITS

- World class dairy business intelligence
- Empowering smarter decisions through deeper analysis
- High-quality data: consistent, global, and real-time

IFCN Partnership Packages | Your benefit	Basic	Premium	Ultimate*
IFCN Dairy Report, hard copies and as pdf file Coverage of 125 countries key dairy economic indicators in Excel database	✔	✔	✔
IFCN Monthly Webinar & Newsletter The latest sector news at your finger tips including presentations and recordings	✔	✔	✔
Logo positioning & IFCN Hotline Be visible on the IFCN Publications and Website; Remarks for urgent questions	✔	✔	✔
IFCN Conference Be part of the annual conference and receive the content presentations	One invitation	Two invitations	Three invitations
IFCN Workshop & other events Be part of the Data Analysis Workshop and other insightful events**	–	✔	✔
Access to IFCN Data Services Access to the Standard IFCN Data Delivery Package (.xlsx or .csv formats)***	Data service purchase possible	Access to 1 or more selected data services from the table on page 10	Access to all data services marked as „free" in the table on page 10





***IFCN reserves the right to adjust the final partnership package and to define usage rights for the legal entities based on the IFCN terms and conditions.**

***Besides the Data Analysis Workshop which is free of charge for all partners, some events are paid and Premium and Ultimate partners are getting a discount for those events.*

****More information about the Standard IFCN Data Delivery Packages is provided on page 10.*

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P IFCN Data Services and Product List 2027 (individual price)

P IFCN Partnership Package		Basic	Premium	Ultimate*
P5	IFCN Supporter Partnership - including services marked **as free** in belows table - participation at the IFCN Conference - newsletter, logo positinng and hotline	7,200	10,300+	31,800

D IFCN Dairy Data				
D3	**Dairy Sector**			
D3.2	IFCN Annual Dairy Sector - with IFCN Long-term Dairy Outlook - ENHANCED	16,400	16,400	Free
D3.4.0	IFCN Monthly Real Time Data - on production, prices and milk feed price ratio	8,200	8,200	Free
D3.4.1	IFCN Monthly Real Time Farm Economics - available extension to D3.4.0 - ENHANCED	2,050	2,050	Free
D3.5	IFCN Short-term Dairy Outlook - enhanced farm cost outlook model**	on request	on request	on request
D3.7	IFCN Annual Farm Structure Data - with time series and forecast*** - ENHANCED	12,300	12,300	Free
DDP	IFCN Dairy Platform Visualisation Dashboard - NEW	350 / user	3 user	10 users
D3.8	IFCN Top Milk Processor Data	4,100	4,100	Free
D3.9	IFCN Monthly Dairy Trade Data	8,200	8,200	Free
D5	**Farm Comparison**			
D5.1	IFCN Farm Economic Data - with time series & Farm Feeding System Data	10,300	10,300	Free

K IFCN Knowledge				
K1	**Reports**			
K1.2	IFCN Dairy Report - hard copy****	Free	Free	Free
K1.3	IFCN Dairy Report - PDF version	Free	Free	Free
K1.5	IFCN Dairy Processor Report - PDF version**	On request	On request	On request
K4	**IFCN Presentations and Workshops**			
K4.1	IFCN Presentation	On request	On request	On request
K4.2	IFCN Company Workshop**	On request	On request	On request
K4.5	IFCN World Milk Price Update Webinar	Free	Free	Free
K4.6	IFCN Dairy Outlook Workshop - **NEW**	On request	On request	On request

I IFCN Inspiration				
I1	**Networking and Conferences**			
I1.6	IFCN Conference	1 invitation	2 invitations	3 invitations
I1.8	IFCN Workshops	On request	On request	On request
I1.9	IFCN Market Intelligence Workshop**	On request	On request	On request
I1.10	IFCN Emerging Dairy Regions Forum	Free	Free	Free
I1.11	IFCN Scenario Building Workshop	On request	On request	On request
I2	**Hosting and Sponsporship of IFCN Events**			
I2.5	IFCN Hosting and Sponsor Package for IFCN Events	3,000 - 40,000		
I3	**Research and Consulting Projects**			
I3.1	IFCN Research and Consulting - on specific topics	On request	On request	On request

Status: July 31, 2026

You are purchasing annual using rights of IFCN Data Services and Products.
All content is exclusively intended for confidential and internal use by IFCN partners. The using right of this data product is only valid during the calendar year of purchase. All prices are in Euro excluding VAT or other taxes (if applicable).
***IFCN reserves the right to adjust the final partnership package and to define usage rights for the legal entities based on the IFCN terms and conditions.**
**Additional IFCN services which are not included in any partnership package and requiring the indicated fee.
***Product can be bought as an extension to the IFCN Annual Dairy Sector Data D3.2 with a 75% discount (price in EUR - 3,300).
****The shipping of IFCN Dairy Reports incurs additional costs. Additional copies cost 200 EUR.

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P5 - The IFCN Basic Partnership - join our dairy network



IFCN empowers better decision-making in the dairy sector. We deliver globally comparable data, in-depth insights, and fresh inspiration. With core expertise in milk production, milk prices, and related farm economic topics, IFCN provides market and business intelligence that supports stakeholders across the dairy value chain.

More than 120 dairy-related companies and organizations rely on the IFCN Dairy Research Network to address industry challenges more effectively. Through innovative knowledge-sharing tools and engaging events, IFCN connects partners and professionals, fostering collaboration across the global dairy community via several events - either online or live.

MAIN BENEFITS OF THE PRODUCT



- The **global holistic picture of the dairy world** for better strategic decisions
- **Access to key people** and companies driving the dairy sector forward to gain synergies
- Access to **global comparable dairy data** which saves data mining costs and leads to better decision making.

KEY SERVICES & DELIVERIES



1. **IFCN Dairy Report:** 5 hard copies and a digital copy in pdf format
2. **IFCN Global Dairy Sector Database** on the key variables of country profile data
3. **IFCN Presentations** after each conference, PDF copy
4. **IFCN Newsletter:** Monthly updates with IFCN insights (video format)
5. **Logo positioning:** In the Dairy Report, the World Dairy Map and in digital materials
6. **E-mail hotline:** Remarks and first suggestions for urgent questions
7. **IFCN Supporter Conference:** One exclusive invitation
8. **IFCN World Milk Price Update Webinar**
9. **IFCN Publications:** Information and access to all IFCN publications

TECHNICAL DETAILS

- **Format:** Reports in PDF & recorded audio file, event participation, data in .xlsx or .csv format
- **Delivery:** Annual data, reports & monthly webinars via IFCN Portal, event participation, free access to the IFCN Dairy Platform to visualize your subscribed data
- **Coverage:** 125 countries included in the analysis
- **Content:** Global dairy economics related topics
- **Price:** 7,200 EUR / year

www More information about IFCN Partnership

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P5 - The IFCN Ultimate Partnership - maximise your partnership benefits



Access comprehensive dairy market and sector-related data at your fingertips to support better decision-making. IFCN offers globally comparable datasets, deep expertise, and fresh inspiration. With core competencies in milk production, dairy sustainability, and related economic topics, we help Ultimate Level Partners professionalize their market intelligence processes and projects.

All Ultimate Partners leverage IFCN's insights to address dairy industry challenges more effectively. Our monthly and annual datasets support both operational and strategic decision-making.

IFCN also provides innovative ways to share knowledge - empowering our partners and the global dairy community. Additionally, access to IFCN Events is now easier than ever, with up to three team members able to participate and benefit from the networking experience.

MAIN BENEFITS OF THE PRODUCT



- The **global holistic picture of the dairy world** with facts for better operational and strategic decisions
- **Access to global comparable** dairy outlook which saves data mining costs and leads to better
- **Access to key people** and companies driving the dairy sector forward to gain synergies with three people at the IFCN Supporter Conference

KEY SERVICES & DELIVERIES



1. **IFCN Dairy Report:** 5 hard copies and a digital copy in pdf format
2. **IFCN Global Dairy Sector Database** on the key variables of country profile data
3. **IFCN Presentations** after each conference, PDF copy
4. **IFCN Newsletter:** Monthly updates with IFCN insights (video format)
5. **Logo positioning:** In the Dairy Report, the World Dairy Map and in digital materials
6. **E-mail hotline:** Remarks and first suggestions for urgent questions
7. **IFCN Supporter Conference:** Three exclusive invitations
8. **IFCN World Milk Price Update Webinar**
9. **IFCN Publications:** Information and access to all IFCN publications
10. **IFCN Standard Data Package:** Access to all data services marked as free on page X

TECHNICAL DETAILS

- **Format:** Reports in PDF & recorded audio file, event participation, data in .xlsx or .csv format
- **Delivery:** monthly and annual data, reports & monthly webinars via IFCN Portal, event participation, free access to the IFCN Dairy Platform to visualize your subscribed data
- **Coverage:** 125 countries included in the analysis
- **Content:** Global dairy economics related topics
- **Price:** 31,800 EUR / year

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The New IFCN Partnership Model

IFCN is evolving its partnership model. Based on direct feedback from our partners and clients, we are redesigning how we work together — with greater flexibility, clearer value tiers, and deeper integration with the IFCN Dairy Platform.

The current **Basic / Premium / Ultimate** structure will be replaced by a new model built specifically around what our partners and clients told us they need most.

What Is Changing

The new model introduces two dimensions:

- **Insight packages** — three tiers (Access, Insight, Decision) reflecting your level of engagement with IFCN's network, knowledge, and advisory services.
- **Data packages** — modular dataset subscriptions (Farm Economics, Market Economics, Full Dairy Intelligence) that any partner can add on, based on their specific intelligence needs.

You choose the partnership level that fits your team and budget and then add data access only where it adds value for you — **no bundled products you don't use**.

A Glimpse of What's Coming

ACCESS	INSIGHT	DECISION
Gateway to global dairy data & industry network	From data to actionable insights	Your strategic dairy intelligence partner

+ Optional data packages for any tier: Farm Economics · Market Economics · Full Dairy Intelligence

Each tier is designed for a specific type of partner and builds on the one below it. Tier names are not final and may still change.

What Stays the Same

The new model introduces two dimensions:

- Your access to **IFCN's global dairy data, research, and network** continues uninterrupted.
- The **IFCN Conference** remains the centrepiece of our annual calendar.
- **Monthly market updates**, newsletters, and the IFCN Dairy Report remain part of almost every partnership.
- The **IFCN Dairy Platform** (platform.ifcndairy.org) is available to all partners at no additional cost.

More details will be announced at the IFCN Conference

Parma, Italy · 27–30 September 2026

Questions in the meantime? sales@ifcndairy.org · ifcndairy.org

*Current partnership packages and pricing remain valid through 2026/2027. The new model takes effect after the announcement, and you will be personally briefed before any changes apply to your account.

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We are happy to welcome new companies and institutions to the IFCN Network 2026!

Agribusiness companies:

AHV

balchem

BaltMilk
Solutions for a Better Tomorrow

Beluga
Animal Health

CLAAS

ETOS

INATEGA

MILKPOINT
VENTURES

Promity
Common Sense. Applied.

volac

More than 120 dairy related companies use the data and knowledge as exclusive members of the IFCN network for their strategic planning.

Find more details:

linkedin.com/company/ifcn

ifcndairy.org
dairyreport.online

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IFCN DAIRY DATA



The Dairy Research Network

Helping people in the dairy world to make better decisions

IFCN 2.0 - IFCN Dairy Platform

ABOUT

Your Gateway to Dairy Intelligence: driven by the need for digitised, self-serve BI tools, data access, and tailored insights, the IFCN Dairy Platform offers a suite of services designed to support organisations with varying levels of data skills – from industry newcomers to experienced analysts.

The IFCN Dairy Platform will offer the following 5 services:

News & Insights



Your Dairy Data Community



Data & API



Business



Personal dAIry Assitant



Utilities	Enablers	Drivers
✔ Dairy newsletters ✔ Special studies ✔ Blogs and discussion platform	✔ Core data reports ✔ Customized dashboards ✔ Multiple formats of data	✔ Access on any device, anyware ✔ AI assistant built into the platform ✔ Multi-source Integration

Our new IFCN Dairy platform service include:

Dairy Data
Access intuitive, self-serve BI tools to explore global dairy data, trends, and forecasts – all at your fingertips.

Data Export
Download structured datasets covering milk production, prices, costs, margins, consumption, and trade from over 100 countries.

Tailored Insights & Benchmarks
Receive contextualised, organisation-specific analyses, country comparisons, and performance benchmarks.

Global Market Monitoring
Stay ahead with real-time indicators, short-term outlooks, and scenario modelling powered by IFCN's trusted dairy network.

Knowledge Base & Tools
Gain access to IFCN methodology, dairy definitions, and educational resources to boost internal knowledge and decision-making.

MAIN BENEFITS OF THE PRODUCT

Bringing simplicity in a complex dairy world via insights in a click

✔ Save time with up-to-date datasets
✔ Visual display of the data
✔ Simple and Ready to Use
✔ Interactive reports
✔ Personalise your reports & analysis
✔ Easy export to Excel, PowerPoint or PDF for reporting or further analysis

Watch a short introduction video

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IFCN 2.0 - IFCN Dairy Platform

Join Dairy Data Platform Today – All Dairy Data – One Powerful Platform

In today's dairy economy, volatility is not an exception – it is the baseline. Prices shift rapidly. Margins compress without warning. Production responds unevenly to weather, feed costs, and policy changes. Trade flows adjust as geopolitics and currency movements reshape competitiveness.

Against this backdrop, IFCN has launched the **IFCN Dairy Platform**, a data and analytics environment built for professionals who require more than fragmented statistics and headline figures to steer their businesses.

The platform's ambition is straightforward: transform dairy complexity into structured, decision-ready insight.

Why the Industry Needs More Than Data

If you operate in dairy (whether in processing, trading, farming, finance, or policy), you confront the same daily challenge: making forward-looking decisions in a globally interconnected and highly volatile market.

A milk price change rarely stands alone. It may reflect tightening global supply, feed cost inflation, currency effects, policy intervention, or demand shifts in key importing regions. Without a structured framework, interpreting these signals becomes reactive rather than strategic.

The IFCN Dairy Platform is designed to close that gap.

IFCN DAIRY PLATFORM

This platform is free for you, and your colleagues can register To access the subscribed IFCN data and insights.

What's Inside the Platform?

At its core, the platform integrates breadth, depth, and forward visibility into one unified analytical environment.

Comprehensive Data Coverage

- **320+ dairy-related variables**, including milk prices, farm economics, feed costs, margins, production volumes, consumption, trade flows, and macroeconomic indicators.
- **190+ countries covered**, enabling both global benchmarking and regional deep dives.

Long-Term Perspective Meets Short-Term Monitoring

- **Annual data from 1996** to analyze structural shifts and long-term cycles.
- **Monthly data from 2006** to track volatility, turning points, and cyclical adjustments.

Forward-Looking Intelligence

- **Proprietary forecasts and outlook indicators**, connecting current signals with future expectation.

Users can create interactive charts, compare regions, assess cost competitiveness, analyze supply-demand balances, and export results directly into internal reports or strategy decks.
In practical terms, this means fewer spreadsheets and more clarity.

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D3.2 IFCN Annual Dairy Sector Data with Long-term Dairy Outlook

Long-Term Dairy Outlook to 2050

The D3.2 data product delivers a comprehensive outlook for the global dairy sector through 2050, supporting long-term strategic decision-making with consistent, country-level data. It includes historical data from 1996, regional breakdowns, and the IFCN Long-Term Dairy Outlook, all standardized and quality-checked to ensure reliability. By providing ready-to-use insights, this product reduces the time spent on data collection and boosts efficiency in business development and strategic planning.

MAIN BENEFITS OF THE PRODUCT

- Get a **holistic picture** of the dairy sector and share the results with colleagues
- Increase business analysis efficiency with **timely and accurate value chain data**
- Save time and focus on business planning with **up-to-date Outlook Data**

TECHNICAL DETAILS

- **Format:** Excel, CSV & PDF files
- **Delivery:** in March
- **Coverage:** >200 countries and regional aggregates, about 99% of world milk supply
- **Data period:** 1996 - current year and
- forecast until 2050 for core variables
- **Price:** 16,400 EUR / year*

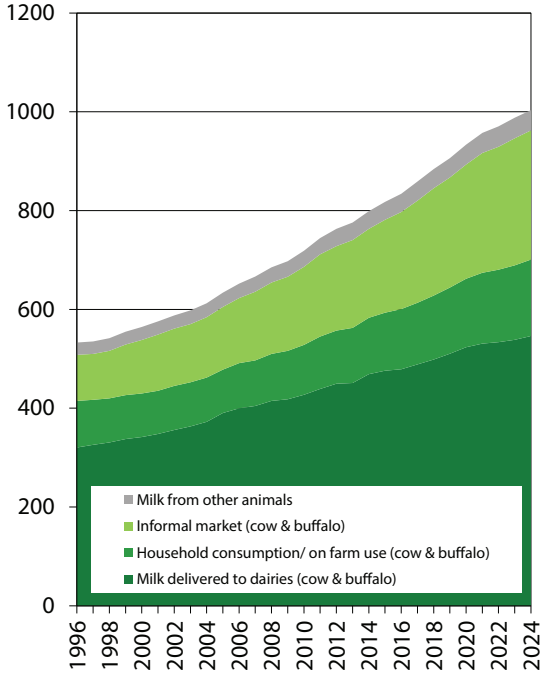
**The usage right for this data product is only valid during the partnership year of purchase*

KEY VARIABLES

- Milk supply & demand with outlook
- Dairy farm & cow numbers with outlook
- Milk & feed prices
- Milk production by region
- Dairy processing profile
- Dairy commodity trade & consumption
- CO_2 emissions per kg milk produced

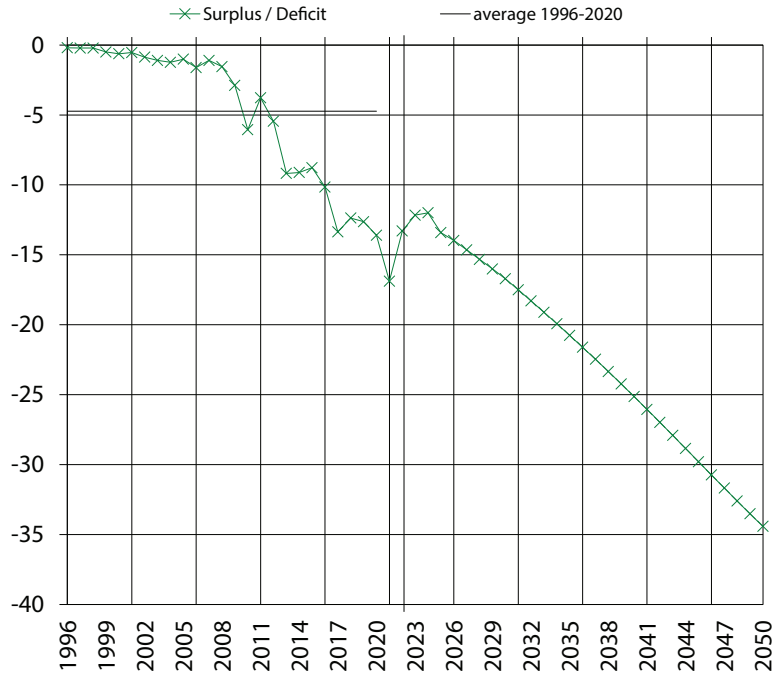
World milk production

in mill. tonnes SCM (Solid Corrected Milk), 4% fat, 3.3% protein



Chinese milk balance with forecasts until 2050

in mill. tonnes ME (milk equivalents), 4% fat and 3.3% protein



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D3.4.0 IFCN Monthly Real Time Data

Real-Time Dairy Market Monitoring – Stay Ahead, Act Faster

Streamline your data sourcing and stay on top of dairy market trends with this real-time monthly monitoring service. It provides up-to-date data on milk production, milk and feed prices, along with expert analysis of current market conditions and developments.

Designed to support short-term operational decision-making at both global and country levels, this tool helps you react quickly and effectively. With key market insights at your fingertips, you can interpret data with confidence and make faster, more informed business decisions.

MAIN BENEFITS OF THE PRODUCT

- **Improve your workflow** using the real-time milk supply and price data for insights and forecasting
- **Gain time preparing for the next dairy market shocks** with precise price transmission periods
- Receive the **data and insights in the best forma**t for your end use

TECHNICAL DETAILS

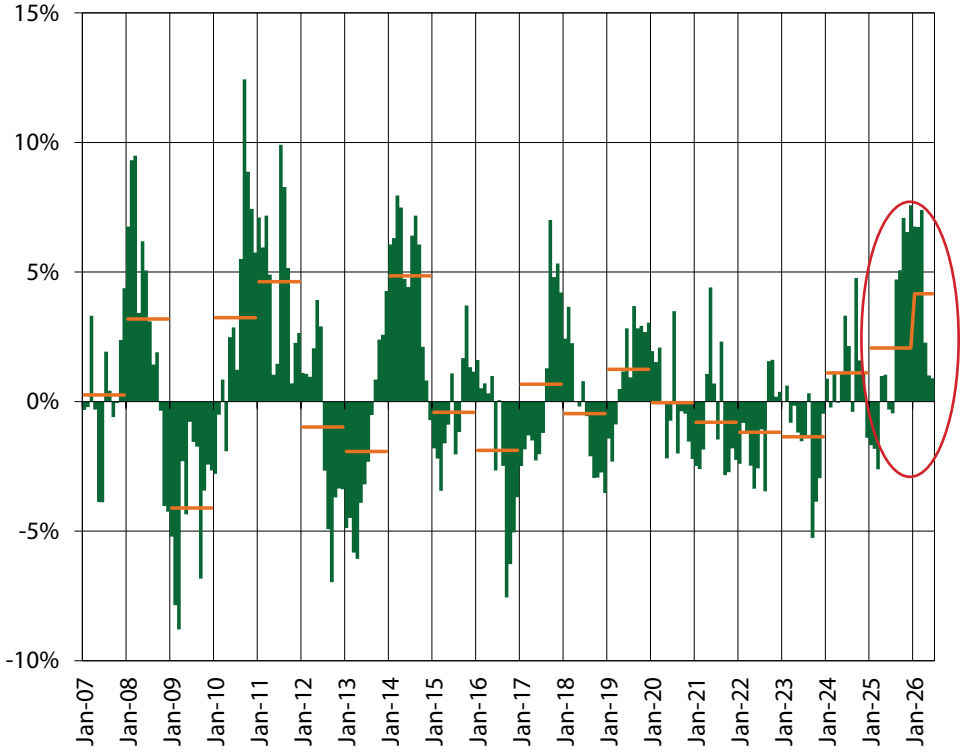
- **Format:** Excel, CSV & PDF files
- **Delivery:** Middle of every month
- **Coverage:** 65 countries, 92% of world milk supply
- **Data period:** 2006 - current month
- **Price:** 8,200 EUR / year*

**The usage right for this data product is only valid during the partnership year of purchase*

KEY VARIABLES

- Monthly milk & feed prices
- Monthly milk supply
- EU-27 & UK dairy stocks
- Fat and protein content of milk
- Market report and charts
- Annual milk production data break down to quarterly data

Change in France milk production on monthly basis



Did you know?

In May, French milk production declined by 1.0% compared with the same month last year. The decrease was mainly associated with unfavourable spring weather conditions, particularly in the main dairy regions of Bretagne, Normandie, and Pays de la Loire, where lower than average precipitation affected pasture growth and forage availability.

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D3.4.1 IFCN Monthly Real Time Farm Economics Data - extension file

Real-Time Farmers' Margin Monitoring

As an extension of the D3.4.0 Monthly Real-Time product, D3.4.1 offers up-to-date insights into farmers' margins using premium data sources. This real-time service features farm economic data from 65 countries, presented with an intuitive traffic light system for quick interpretation. It allows you to monitor how farm economics in different countries respond to changes in global market prices - helping you identify trends, risks, and opportunities at a glance. Available since 2015, this tool is a valuable add-on for those needing a deeper understanding of short-term dynamics in global dairy farm profitability.

MAIN BENEFITS OF THE PRODUCT

- Get a one click solution for a **reliable view of farmers´ margin status**
- Be *"the one truth point"* in your team to judge the **national farmers´ *"mood"***
- **Connect your sales or sourcing** goals with real-time farm economic data

TECHNICAL DETAILS

- **Format:** Excel, CSV & PDF files
- **Delivery:** Middle of every month
- **Coverage:** 65 countries, 92% of world milk supply
- **Data period:** 2006 - current month
- **Price*:** 2,050 EUR as extension of D3.4.0

**The usage right for this data product is only valid during the partnership year of purchase*

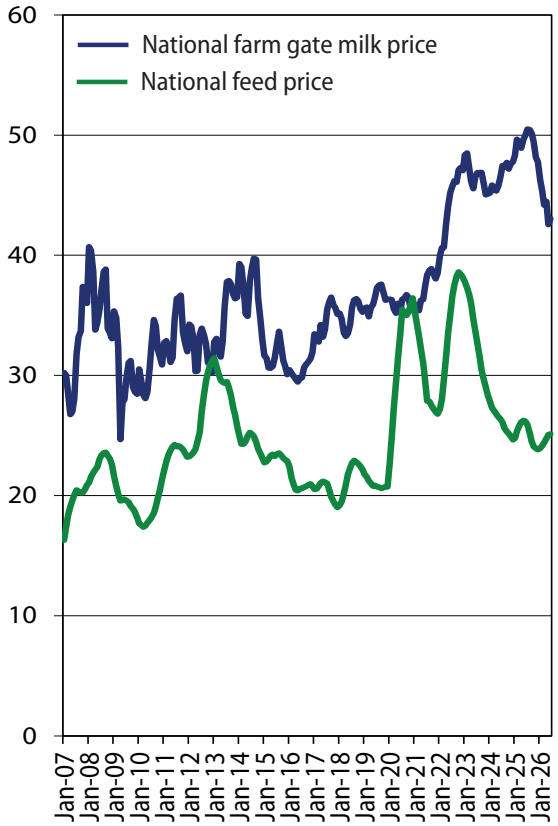
KEY VARIABLES

Additionally to variables from D3.4:

- Margin over compound feed costs
- Judgement of farm economics
- From world margin to country milk supply change
- **NEW:** Improved margin indicator approach adding energy and fertilizer costs

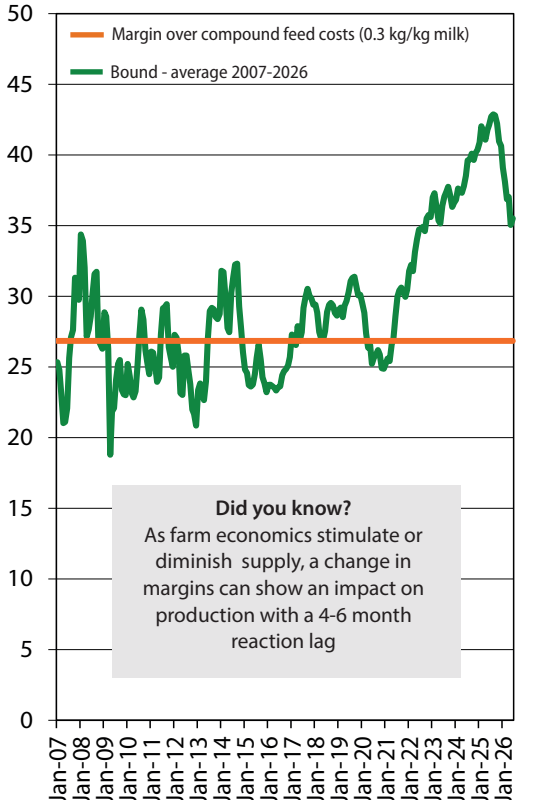
Monthly French milk and feed prices costs

in EUR / 100 kg SCM or feed



French margin over compound feed costs

in EUR / 100 kg



Did you know?
As farm economics stimulate or diminish supply, a change in margins can show an impact on production with a 4-6 month reaction lag

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D3.5 IFCN Short-term Dairy Outlook

IFCN Dairy Outlook Service – Navigating the Future of Dairy Markets
This exclusive outlook service delivers expert-driven insights into the future of key dairy markets, powered by IFCN's global network of dairy economists.

Using a holistic, data-driven approach, IFCN analyzes farm-gate milk prices, farm economics, milk supply, and dairy commodity prices. This comprehensive perspective supports you in forecasting, strategic planning, and decision-making - whether you're refining pricing strategies or projecting sales.

In a rapidly evolving world where milk supply is no longer a constant, understanding the full dairy price and production cycle is more critical than ever. By factoring in the impact of farm economics, this service helps you develop more accurate market outlooks and stay ahead of change.

MAIN BENEFITS OF THE PRODUCT

- **Holistic cycle with complementary perspectives** (data driven and critical thinking)
- **Providing you with insights** of what is driving the **dairy world in the next 6 to12 months**
- Use the outlook to **guide, re-fine or forecast** your own sales or product pricing strategies

TECHNICAL DETAILS

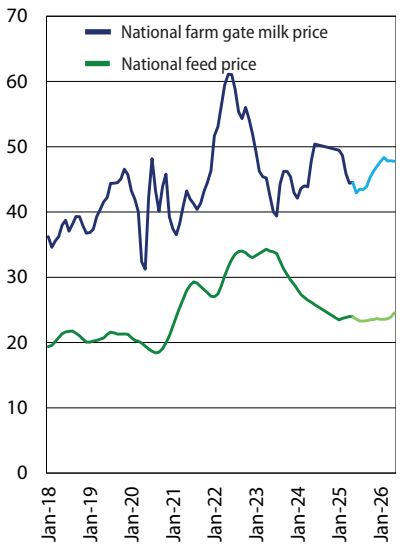
- **Format:** Executive summary in PDF, Excel with data & insights
- **Delivery:** Monthly or on request
- **Coverage:** Select out of 65 countries and 10 world regions
- **Data period:** January 2006 - current month and 6-12 months forecasts
- **Price:** 1 to 5 countries or regions: 1,200 EUR / per country;
  6 to 10 countries: 1,000 EUR / per country;
  more than 10 countries: 950 EUR / per country;

KEY VARIABLES

- Monthly milk production forecasts
- Monthly milk and feed price forecasts
- Farm economic outlook (income or margin)
- SMP & Butter quotation prices for EU, US, NZ
- Insights on developments
- **NEW:** IFCN Farm Economic Outlook

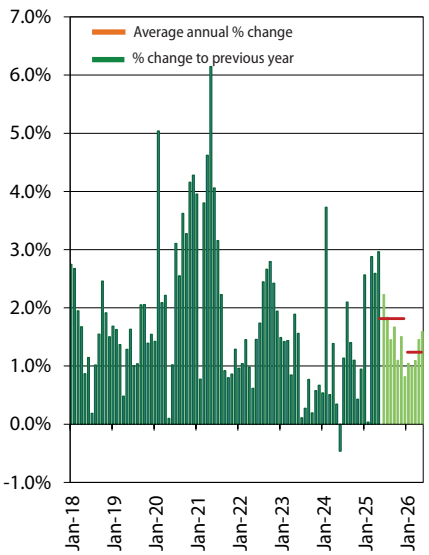
US milk and feed prices with 6 month forecast

in USD / 100 kg SCM or feed



Did you know?
The IFCN forecast accuracy for the farm-gate milk price is on average at 96% for the next 3 months and at 92% for the next 6 months

Change in US milk production on monthly basis with 6 months forecast



Did you know?
IFCN developed a unique holistic approach to understand the whole dairy price and production cycle and with that IFCN has one of the precise dairy outlooks

© IFCN Data Services and Product List 2027

D3.5.1 IFCN Farm Economic Outlook

IFCN Farm Economic Outlook – Market Developments Through the Farmer's Lens
This newly developed service translates dairy market developments into farm level economics. It shows how the cost of milk production, the single cost components and the farm income of dairy farmers develop – historically, today and with a forward looking view.

The service builds on the IFCN Typical Farm analysis of more than 20 years and on the representativeness of these farms for the national farm structure. Together with the market outlook for the key inputs and the expert knowledge of the IFCN network, monthly changes in farm costs and income are modelled at country level. Understanding the economics of the milk producer is key to anticipating milk supply.

Whether you assess feed price shocks, energy and inflation, tariffs or animal disease outbreaks – the Farm Economic Outlook shows where farm profitability, and with it the motivation to produce milk, is heading.

MAIN BENEFITS OF THE PRODUCT

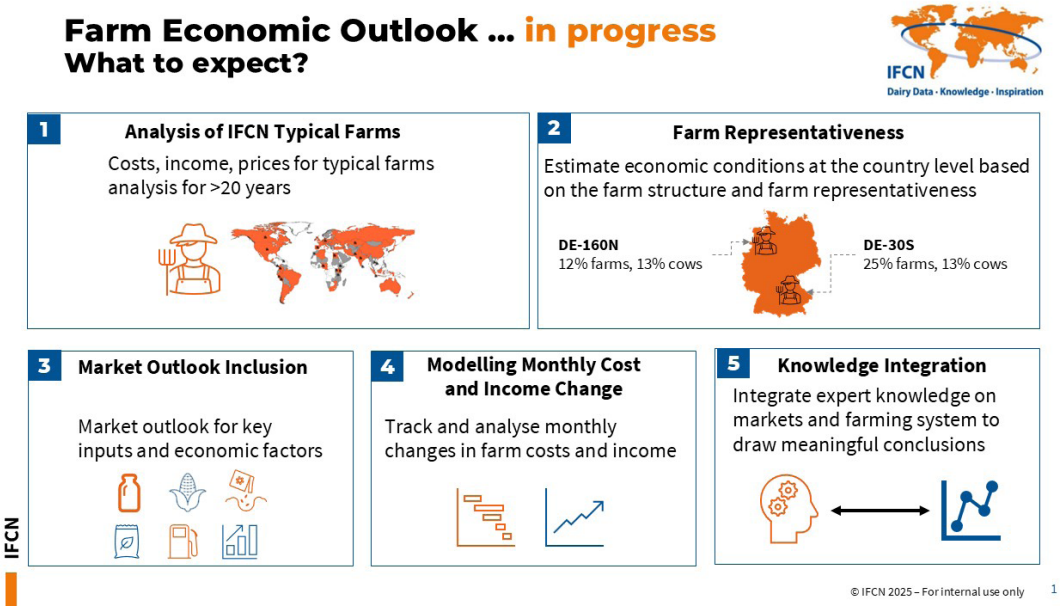
- Puts market developments into the farmer's perspective and explains milk supply reactions
- Detailed breakdown of cost of milk production, cost components and farm income at country level
- Measures the impact of market shocks (feed, energy, labour) on farm profitabilityfarm profitability

TECHNICAL DETAILS

- **Format:** Executive summary in PDF, Excel with data & insights
- **Delivery:** Monthly or on request
- **Coverage:** Select out of 65 countries and 10 world regions
- **Data period:** January 2006 - current month and 6-12 months forecasts
- **Price:** 1 to 5 countries or regions: 1,200 EUR / per country;
  6 to 10 countries: 1,000 EUR / per country;
  more than 10 countries: 950 EUR / per country;

KEY VARIABLES

- Cost of milk production, incl. opportunity costs
- Cost components: feed, labour, land, capital, machinery & buildings, vet & med, fuel & energy, other
- Farm income per 100 kg solid corrected milk
- Annual and monthly change of cost and income with forecast
- Expert remarks on the drivers behind the change



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D3.7 IFCN Annual Farm Structure Data

IFCN Farm Structure Data – Plan Smarter, Target Better

Understanding farm structures is key to effective sales planning and market expansion. IFCN's farm structure data standardizes farm size classes globally, enabling meaningful comparisons of herd sizes by both animals and number of farms.

With historical data and projections extending to 2035 for over 80 countries, this service provides a comprehensive view of past trends and future developments. It's an essential tool for segmenting customer groups and identifying high-potential target markets with precision.

MAIN BENEFITS OF THE PRODUCT

- **Increase the profitability of your services** by being aware of the herd size of your future customers/suppliers
- Comparable farm size **segmentation enables you to target the most suitable services** they need and can use
- **Use farm structure** forecast to identify potential market scale for the company strategy

TECHNICAL DETAILS

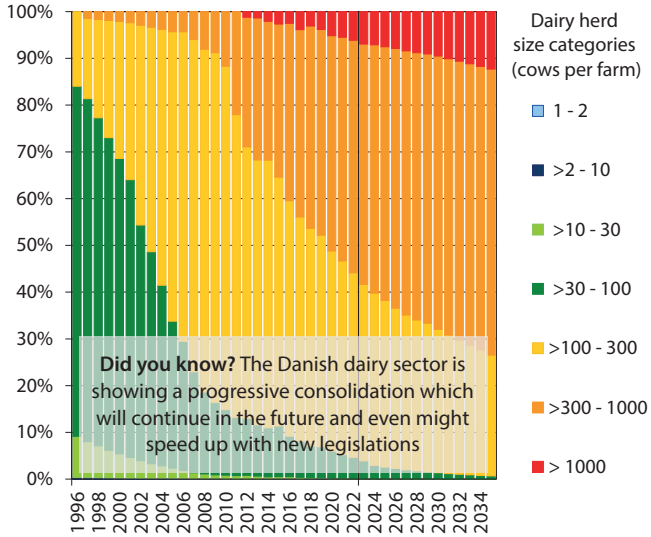
- **Format:** Excel, CSV & PDF files
- **Delivery:** Annually, delivery in March
- **Coverage:** 80 countries, 95% of world milk supply
- **Data period:** 1996 - current year and forecast until 2035
- **Price:** 12,300 EUR / year* (3,000 EUR as extension to D3.2)

**The usage right for this data product is only valid during the partnership year of purchase*

KEY VARIABLES

- Farm number, Ø farm size
- National farm structure data
- IFCN Standard Herd Size Class data
- Farm structure forecast per size class
- >100 herd size class forecasts
- Comments on status and forecast data
- Paper on standardisation method
- Regional data (NUTS2/3) added for selected countries
- NEW: Improved data quality and alignment towards other IFCN data series

Danish dairy cow number per IFCN Standard Size Class forecast



D3.7 FUTURE DEVELOPMENT POINTS

- Improve data quality and alignment towards other data services
- Improving the methodology of milk production per herd size class
- Better connection of farm economic trends with farm size developments

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D3.8 IFCN Top Milk Processor Data

IFCN Milk Processor Mapping – Understanding the Global Processing Landscape
This IFCN service provides insights into the largest milk processors across the world's key milk-producing countries. Ranked by milk intake and milk turnover, the data offers a solid foundation for market analysis and strategic product planning.

With this tool, you can identify where milk processing markets are expanding and track the pace and patterns of industry consolidation - helping you stay ahead in a rapidly evolving sector.

MAIN BENEFITS OF THE PRODUCT

- Understand **the level of milk processing capacity** of top processors
- Scan potential competitors or customers and their **market share**
- Assessment of your own position in the market compared to the **top milk processors**

TECHNICAL DETAILS

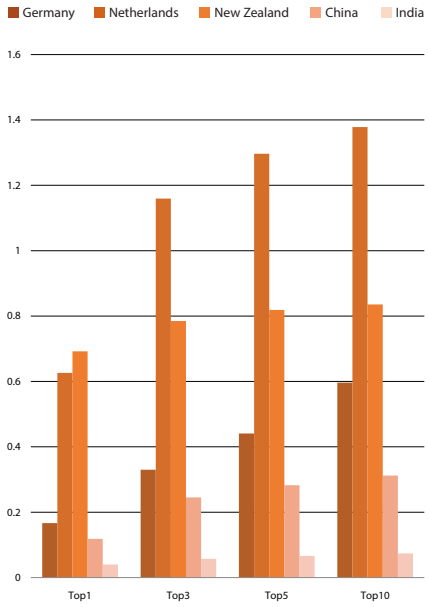
- **Format:** Excel, CSV files
- **Delivery:** Every other year
- **Coverage:** over 50 countries, 90% of world milk supply
- **Data period:** 2008 - last available data
- **Price:** 4,100 EUR / year*

**The usage right for this data product is only valid during the partnership year of purchase*

KEY VARIABLES

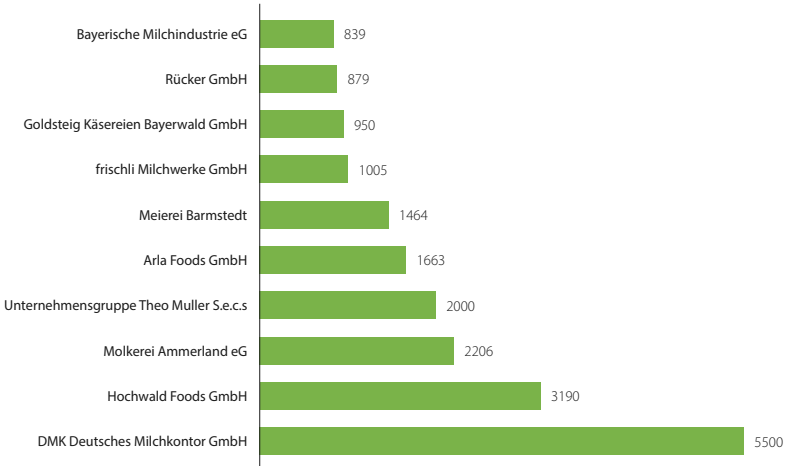
- Milk intake of top 10 processors
- Turnover in USD
- Legal ownership status
- Development of top 10 processors
- Global top 20 processors list

Concentration share of TOP1, TOP3, TOP5 and TOP10 processors
in %



Germany milk intake of processors
in 1,000 t milk

Did you know?
Did you know? In Germany, the consolidation process continues. The Top 10 processors collect about 60% of the German milk pool.



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D3.9 IFCN Monthly Dairy Trade Data

IFCN Dairy Trade Data Service – Turning Trade Flows into Strategic Insights

The IFCN Dairy Trade Data Service offers standardized monthly trade data at the detailed 6-digit HS code level, covering 27 dairy and 3 animal feed commodities. Updated quarterly, this service equips your company with essential insights into the latest global dairy trade trends.

To enable meaningful comparisons, all import and export volumes are converted into milk equivalents (ME) based on 4% fat and 3.3% protein - expressed in 1,000 tonnes ME. This standardized approach ensures consistency and clarity in analyzing international trade flows. Stay informed, spot opportunities, and make data-driven decisions with IFCN's trade data insights.

MAIN BENEFITS OF THE PRODUCT

- **Get an overview** of countries active in dairy trade and their self-sufficiency status
- Be able to **analyse new export markets** better with reliable global trade data
- Be aware of your company's market share within a country's imports and exports with standardised data

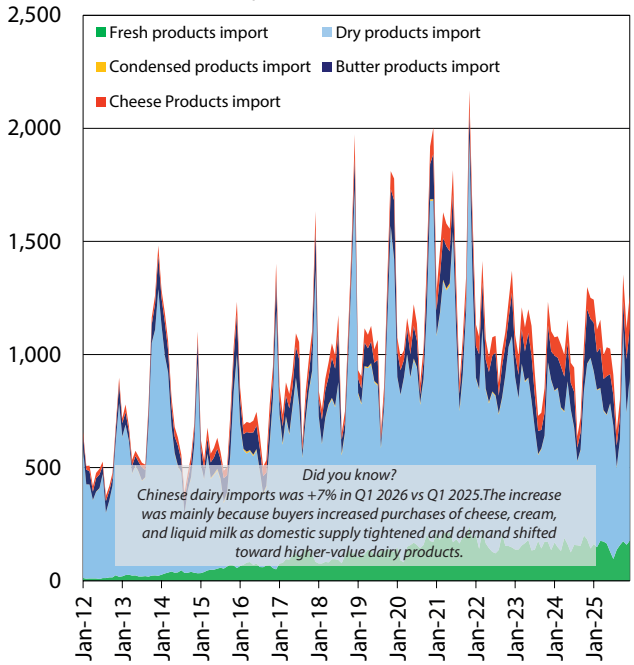
TECHNICAL DETAILS

- **Format:** Excel files
- **Delivery:** Quarterly
- **Coverage:** over 90 countries, 95% of world milk supply
- **Data period:** 2013 - latest available data
- **Price:** 8,200 EUR / year*

**The usage right for this data product is only valid during the partnership year of purchase*

Chinese monthly dairy imports

in 1,000 t ME (Milk Equivalents)



KEY VARIABLES

- Traded dairy volume in ME
- 5 dairy commodity groups
- 27 dairy products (6-digit HS codes)
- Monthly dairy trade balance
- Added HS code for fat-filled milk powders
- Feed trade data for 3 commodities (maize or corn, barley and soy bean flour and meal)
- Summary dashboard with the most important developments

D3.9 FUTURE DEVELOPMENT POINTS

- Integrate trade flows for specific countries and dairy commodity groups
- Get facts on the market share of top exporter/importer countries
- Improve user friendliness via different charts and maps

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D5.1 IFCN Farm Economics Data & Farm Feeding System Data

Drive Farmer Adoption with IFCN's Farm Economics Database

If you're looking to understand how to boost farmers' adoption of your technologies and services, the IFCN Farm Economics Database is the ideal starting point. This robust, global dataset offers a powerful tool for benchmarking dairy farms and supporting strategic decision-making.

Concise yet detailed farm profiles help you identify the most relevant farming systems for your focus. With the D5.1 tool, you can compare selected farms across key dimensions - farm economics, cost competitiveness, and feeding practices.

In addition, the database includes essential indicators that reflect the sustainability and resilience of dairy farms worldwide - providing a comprehensive view of the current and future potential of your target markets.

MAIN BENEFITS OF THE PRODUCT

- Choose the most fitting and valuable services to offer via **benchmarking cost and income of farms**
- Set and **measure farm sustainability** targets of your dairy customers / suppliers in specific countries
- Better product **pricing strategy in profitable locations** by measuring the value of your product

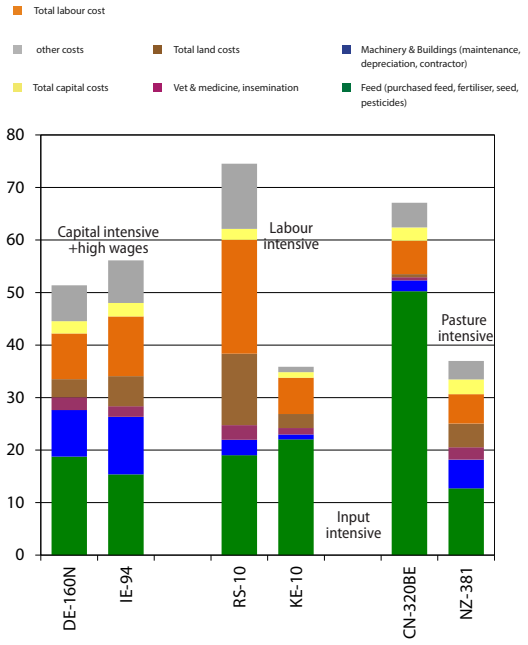
TECHNICAL DETAILS

- **Format:** Excel files,
- **Delivery:** Annually, delivery in October
- **Coverage:** over 50 countries, >170 typical farms, 89% of world milk supply
- **Data period for the time series analysis:** 2000 - last complete calendar year
- **Price:** 10,300 EUR / year*

**The usage right for this data product is only valid during the partnership year of purchase*

Cost components of production costs of the dairy enterprise

in USD / 100 kg SCM (Solid Corrected Milk)
(4% fat, 3.3% protein)



example of 170+ IFCN typical farm sizes

KEY VARIABLES

- Description of typical farms anaylsed
- Base farm data: size, yield, system
- Typical farm economic results
- Costs components of typical farms
- Sustainability & resilience of typical farms
- Ratio composition
- Feed costs, intake and efficiency
- Relation between production parameters and economic indicators per world region
- Combining Farm Economic Data and Farm Feeding System Data into one dataset

D5.1 FUTURE DEVELOPMENT POINTS

- Get a dynamic visualization of farm economics with one click
- Deeper analysis of dairy farm sustainability pillars
- Developing risk and farm management monitoring tools

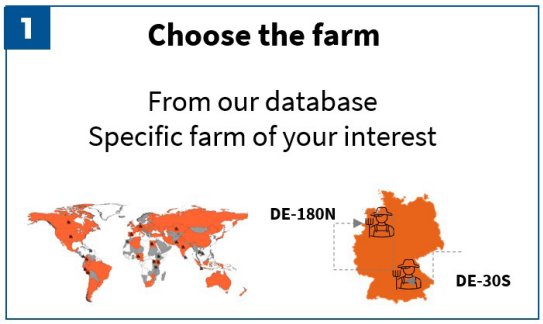
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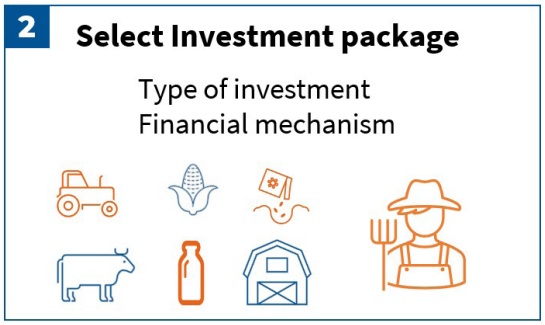
IFCN Farm Investment Analysis

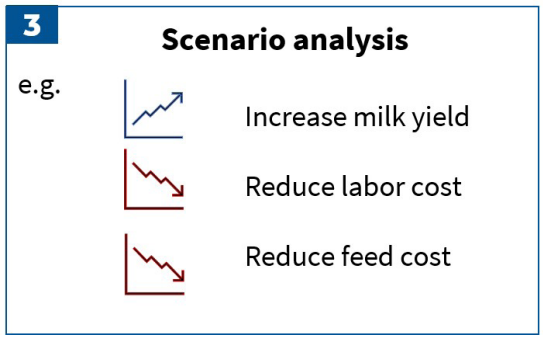
Turn Investment Decisions into Sustainable Growth

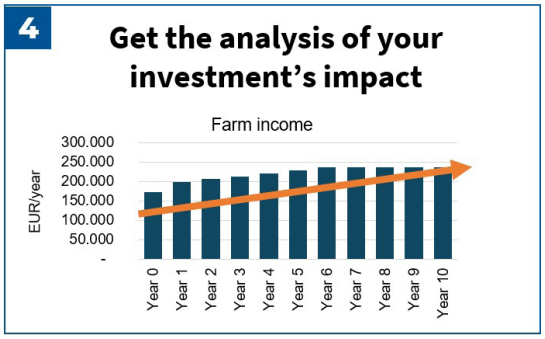
Every investment shapes the future of a dairy farm. But how do you know which investment will deliver the greatest impact?

The Farm Investment Analysis helps farmers, processors, input suppliers, and industry stakeholders evaluate investment opportunities with confidence. Built on the internationally recognized IFCN Typical Dairy Farm Model, it provides a clear, data-driven assessment of how investments affect productivity, profitability, sustainability, and long-term business performance.









Why Investments Matter

Today's dairy sector faces increasing challenges:

- ✔ Market volatility
- ✔ Rising production costs
- ✔ Labour shortages
- ✔ Sustainability requirements
- ✔ Growing pressure to remain competitive

Smart investments can help businesses overcome these challenges while creating long-term value through greater efficiency, resilience, and sustainability.

What Can the Analysis Do?

The Farm Investment Analysis allows users to:

- ✔ Compare multiple investment scenarios
- ✔ Estimate investment costs and future income
- ✔ Analyse long-term economic performance
- ✔ Measure impacts on productivity and profitability
- ✔ Evaluate sustainability outcomes
- ✔ Identify the most effective investment opportunities
- ✔ Support strategic decision-making across the dairy value chains

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IFCN Farm Investment Analysis

Tailored to Every Farm

Not every farm has the same goals. The analysis recommends investments based on:

- Farm objectives
- Herd size
- Production level
- Farming system
- Economic performance indicators
- Available resources

This ensures that investment strategies are practical, realistic, and aligned with each farm's unique situation.

How Different Stakeholders Benefit

Farmers

- Make smarter investment decisions
- Benchmark performance against similar farms
- Boost financing access via clear metrics
- Progress on sustainability and premium markets

Dairy Processors

- Secure a sustainable milk supply
- Reduce risks within supplier networks
- Strengthen certification programs
- Better target support programs

Farm Input Companies

- Understand farmers' investment capacity
- Show impact of feed, genetics, machinery, and tech
- Customize services, financing, and partnerships

Smart & sustainable investment

Inputs

Farm data:
Farming system
Location
Farm size
National/regional representativeness

Performance data:
Milk yield
Production cost
Efficiency

Sustainability indicators:
Carbon footprint
Resource use

Market information:
Milk price
Feed price
Cull price
Policies

Analysis

Productivity modelling
Cost-benefit projection
Efficiency analysis
Risk evaluation
Financial analysis
Sustainability (LCA-base)

Who benefits

Processors
Support suppliers
Sustainability programs

Farm input companies
Targeted solutions
Stronger adoption
Long-term positioning

Outputs

Smarter investment strategies

Financial planning

Benchmarking

Sustainable growth and resilience

Stronger partnerships across the value chain

Risk management insights

Long-term competitiveness

Bringing All the Pieces Together

The Farm Investment Analysis combines technical, economic, and sustainability indicators into one complete investment analysis.

By understanding available resources, expected returns, and long-term impacts, stakeholders can make better investment decisions that strengthen competitiveness, improve sustainability, and create a more resilient dairy sector.

Smart Investments. Better Decisions. Stronger Dairy Businesses.

Discover how data-driven investment planning can unlock growth opportunities and create lasting value across the dairy value chain.

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IFCN KNOWLEDGE SERVICES



The Dairy Research Network

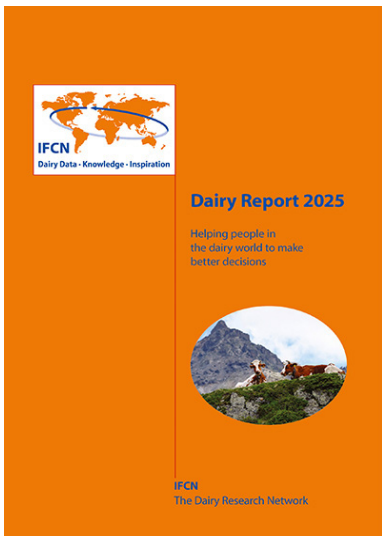
Helping people in the dairy world to make better decisions

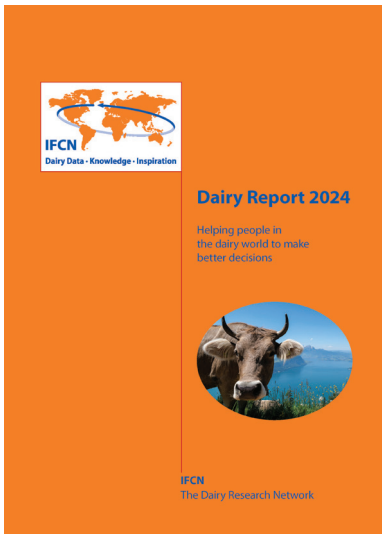
K1.2 IFCN Dairy Report

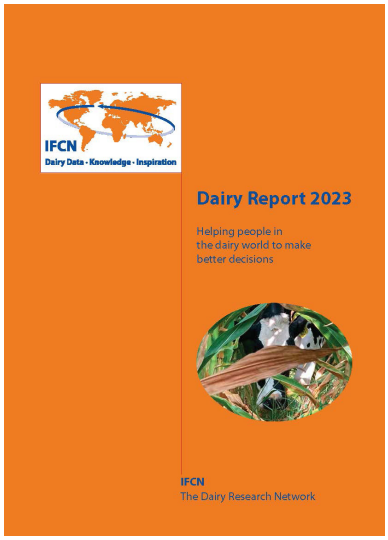
The IFCN Dairy Report – A global benchmark for over 25 years.
Recognized as a key reference in the dairy sector, the IFCN Dairy Report has served scientists, companies, and institutions worldwide for more than two decades. It offers a comprehensive overview of global macroeconomic trends and farm-level developments.

The report features detailed profiles for 125 countries, providing valuable analysis and indicators on milk production, processing, self-sufficiency, and farm structure. This data-driven foundation supports strategic decision-making and informed discussions across the dairy value chain.

Read more: dairyreport.online







MAIN BENEFITS OF THE PRODUCT

- Gain insight into **global dairy farm** and **market knowledge**
- Improve your market strategy based on data with **historical time series**
- Visualise data with insightful charts & maps in your own custom analyses

TECHNICAL DETAILS

- **Format:** Hard copy, PDF, Excel file
- **Delivery:** Annually, delivery in October
- **Coverage:** 125 countries
- **Data period:** 1996 - previous year
- **Price:** 200 EUR / additional hard copy
- **Price for PDF:**
  On request for non-partners
  Free for all IFCN Partners

KEY VARIABLES

- Milk supply & demand
- Milk prices
- Farm economics & structure
- Typical dairy farm comparison
- Special studies on dairy economics

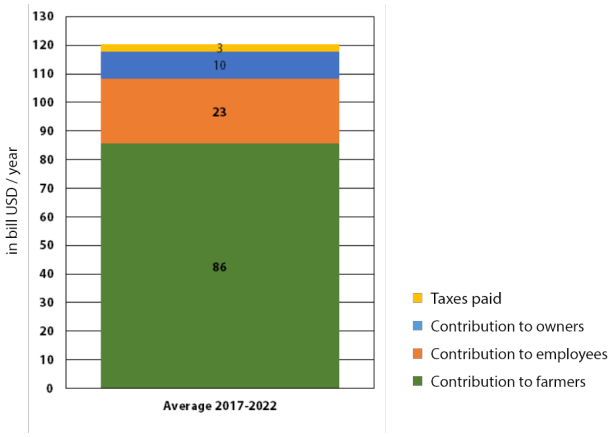
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K1.5 IFCN Dairy Processor Report 2023 - People, Planet, Profit

The top 20 Dairy Processors' impact on the world is understated. In 2023, IFCN conducted an extended research on these processors and created the world's first dairy processor report: a fact book that makes dairy processing companies comparable. By analysing a wider set of sources and data, it illustrates the contributions of milk processors with a focus on people, planet and profits. IFCN believes that discussions are improved when they are supported by undisputable facts.

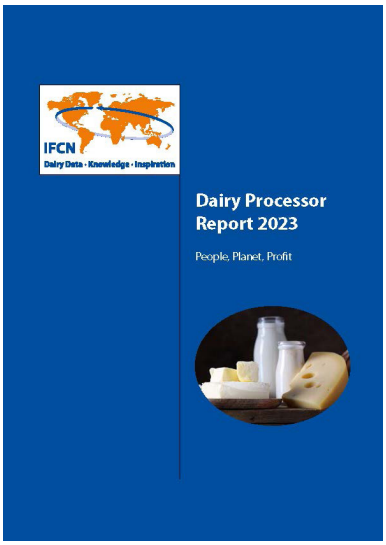
Read more: dairyreport.online

Top 20 dairy processors and their contribution to society



- **103 bill USD/year** in total
- **110 bill USD/year** to dairy farmers
- **26 bill USD/year** to employees & the rest to owners and taxes

The latest version of the report contains:



20 COMPANY PROFILES

24 PARAMETERS PER COMPANY

7 YEAR TIME FRAME

MAIN BENEFITS OF THE PRODUCT

- Obtain a state-of-the-art overview of the dairy processors´ progress and stated ambitions to **reduce their environmental footprint**
- **Benchmark your company** against the top 20 dairy processors
- Use facts to understand better **the processors´ relevance to feeding the world** and giving **value to farmers´** livelihood

TECHNICAL DETAILS

- **Format:** PDF, Q&A session
- **Coverage:** Top 20 dairy processors
- **Data period:** 2014 - previous year
- **Delivery:** as per request
- **Price:** available on request

KEY VARIABLES

- **Company size:** Milk processed, net sales, employment
- **People:** Contribution to farmers, employees, consumers
- **Profit:** Net profit, taxation, payment to owners
- **Planet:** CO_2 target, decision on sustainability and carbon neutrality and planet variables like SDG commitments per company

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K4.1 IFCN Presentation

IFCN – Your Trusted Expert Speaker for Dairy Industry Events IFCN

IFCN is a valued partner for conferences, webinars, conventions, and summits, offering expert speakers who bring the latest insights and analysis on the global dairy market and farm sector. Our presentations cover a wide range of topics, from market trends and price developments to farm economics and sustainability indicators.sector and can provide valuable information and key figures.

By leveraging IFCN's extensive and up-to-date data, your event gains access to reliable information and key figures that help participants understand current challenges and future opportunities in the dairy industry. Whether you aim to educate, inspire, or facilitate strategic discussions, IFCN's expertise ensures your audience receives relevant, actionable knowledge tailored to their needs.

Partner with IFCN to enrich your event with authoritative content and thought leadership that drives informed decision-making across the dairy value chain.

TECHNICAL DETAILS

- **Format:** Presentation with PDF hand-out
- **Delivery:** On demand, in-house or at IFCN
- **Duration:** 0.5 - 2 hours
- **Price:** on request



K4.2 IFCN Company Workshop

Customized Workshops – Tailored Insights for Your Business

Individual workshops offer a focused opportunity to stay updated on the latest market conditions while maximizing the value of IFCN data for your company. Together, we define the topics, duration, and structure in advance to ensure the workshop perfectly fits your specific needs and goals.

TECHNICAL DETAILS

- **Format:** Presentation with PDF hand-out
- **Delivery:** On demand, in-house or at IFCN
- **Duration:** 3 - 8 hours
- **Content:** Tailor-made based on specific request, outcome is highly confidential
- **Price:** on request
- **Sample Topics:**

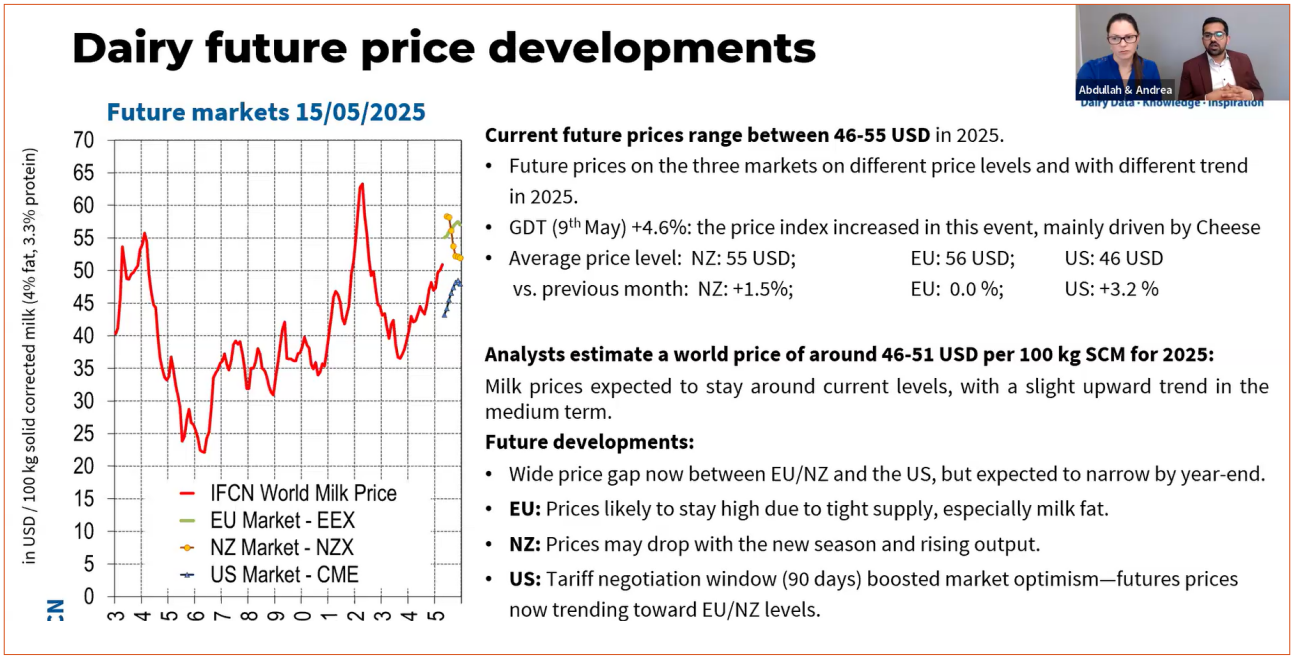


*„**Briefing general management** on global dairy developments for strategic decisions"*
*„**Capacity building** for marketing, sales or analysis teams"*
*„Supporting the **Market Intelligence** set up & next steps"*
*„**Business war gaming**"*
„Anticipate market moves, test strategies & make future-ready decisions

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K4.5 IFCN World Milk Price Update Webinar

The IFCN World Milk Price Update Webinar is part of our commitment to empowering better decision-making in the global dairy sector. Originally launched to support our partners during the uncertainty of the COVID-19 crisis, this series has evolved into a key resource for tracking global dairy market dynamics.
In each webinar, we deliver timely insights on the world milk price, analyze major dairy future markets, and monthly changing highlights of trends and drivers shaping the industry.
The goal: save you time and keep you ahead of the curve.
Each webinar concludes with a live Q&A session - your opportunity to engage directly with IFCN experts and get clarity on the topics that matter most to your business.



MAIN BENEFITS OF THE PRODUCT

- Keep an overview of the **most important market developments**
- **Better navigate** milk price trends in periods of growing uncertainty
- **Get answers to your questions** during the online session

TECHNICAL DETAILS

- **Format:** PDF & recorded audio file
- **Delivery:** Monthly
- **Content:** World milk price & related stories
- **Duration:** 30 - 45 minutes
- **Price:** Free for IFCN Supporter Partners

KEY FEATURES

- The IFCN World Milk Price Indicator: Status & Outlook
- Trends and drivers of the world milk price
- Comparison of the main future price indicators for dairy products
- Maps & charts with key information

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K4.6 IFCN Dairy Outlook Workshop

Exploring the Future of Dairy – Market Outlook Workshop

The global dairy market is facing a critical moment. A tightening milk supply is colliding with steadily growing demand, while farm profitability is being squeezed by record-high milk and feed prices. These economic pressures are compounded by rising uncertainties around political stability, environmental regulations, and international trade.

Is the dairy sector entering a phase of fundamental transformation?

In this interactive workshop, we will explore the short- and medium-term outlook for the dairy industry and examine how global dynamics are reshaping the sector. Designed for professionals across the dairy value chain, this event offers insights into key challenges on both the supply and demand sides - from dairy commodities to farm inputs.

Engage with market experts, gain diverse perspectives on the future of dairy, and take part in meaningful discussions that could shape your strategic direction. Don't miss this opportunity to connect with stakeholders from across the dairy world and better prepare for the road ahead.

EXAMPLE WORKSHOP DAY 1

Dairy Market Insights and Opinions – operational / tactical part

- Status and latest developments of the dairy world
- Future perspective of the dairy world
- Panel discussions with different actors along the chain

EXAMPLE WORKSHOP DAY 2

Group Work: Challenges and Opportunities – strategic part

- Reflection of the dairy demand and supply in 2030
- Workshop on impacts on different actors in the chain
- Conclusions on its importance for the industry

MAIN BENEFITS OF THE PRODUCT

- **Get insights** about the **latest short-term and mid-term dairy outlook**
- **Improve your risk management** by considering the latest and future market trends
- **Validate your projections** with IFCN outlooks as well as by discussing with other market experts

TECHNICAL DETAILS

- **Format:** Presentation with PDF reports
- **Delivery:** On demand, in-house or at IFCN
- **Content:** IFCN Outlooks and panels
- **Duration:** 1-2 days
- **Price:** on request



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469

NETWORKING AND CONFERENCES



The Dairy Research Network

Helping people in the dairy world to make better decisions

I1.6 IFCN Conference

Exclusive IFCN Conference – A Premier Three-Day Event

The IFCN Conference 2026 will mark a new chapter for the global dairy network. Taking place in Parma, Italy, from September 27–30, 2026, the event introduces a new conference format that combines the strengths of the former IFCN Research Conference and IFCN Supporter Conference. **For the first time,** both networks will come together in a single event, creating a unique platform for exchange, collaboration, and innovation across the global dairy sector.

Under the topic "The Future of Global Dairy: Efficiency, Innovation & Cooperation in a Volatile Market," the conference will bring together dairy farmers, researchers, industry leaders, processors, and agribusiness professionals from around the world. The new setup is designed to unlock the full potential of the IFCN community by connecting scientific expertise with practical industry experience and strategic decision-making.

The program will feature insights into global dairy market developments, future demand trends, technological innovations, and strategies for improving efficiency and resilience in a changing business environment. Participants will have the opportunity to discuss key challenges and opportunities facing the dairy sector while exploring solutions that support sustainable and profitable growth.

A particular highlight will be the stronger integration of research and business perspectives, enabling participants to benefit from a broader exchange of knowledge and best practices. Through expert presentations, interactive discussions, and networking opportunities, the conference aims to foster new partnerships and generate actionable insights for the future of dairy.

With its new format, the IFCN Conference 2026 is set to become the leading global platform for connecting dairy research and industry, strengthening cooperation across the value chain, and shaping the future of the global dairy sector.

MAIN BENEFITS OF THE PRODUCT



- Interacting & networking with other **dairy industry peers**
- **Learning & exchanging** ideas on current industry topics with experts
- **Grow your expertise** with resources compiled by experts

TECHNICAL DETAILS

- **Format:** Event participation with slide-deck
- **Delivery:** Annually, every September
- **Content:** Customised topics in collaboration with host
- **Duration:** 2.5 days
- **Price:** Exclusive Invitation: the amount depends on the IFCN Partnership level
- **Additional Invitation:** on request

KEY MESSAGES

- Milk supply & demand drivers
- World milk and feed price forecast
- Long & short-term dairy outlook
- Special topic related presentations
- Discussions & knowledge of the crowd

**We are considering to change the format of the conference from only live participation to hybrid event with selected hours of online streaming.*

***Excluding travel and accommodation costs.*

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I2.5 IFCN Hosting and Sponsorship Package of IFCN Events

Today the dairy world provides livelihoods for 1 billion people living on dairy farms. To be a host or sponsor is a great opportunity to gain visibility among the international leading dairy research network, either by being part of the researcher network, or by being close to decision makers of international and national dairy business companies.

01 Be Visible

This is a great way to demonstrate your authority as an industry expert and consequently be heard.

02 Build Relationships

Being under the same roof and engaging with hundreds of peers offers greater return on investment in the first place.



04 Awareness

Generate awareness around your brand and get additional exposure through our network. Also being a less intrusive form of marketing enables event sponsorship to create trust between companies.

03 Audience Insights

Learn from the mix of experienced and new people presenting at the conference. Have access to post event reports

05 We offer

- Recognition as host or sponsor
- Logo positioning on banners
- Additional exclusive invitations
- Participation at the think tank talks

MAIN BENEFITS OF THE PRODUCT

- **Take leadership** on the innovative topics among your industry partners
- **Promote your brand** on the stage of market leaders, competitors & researchers
- **Gain visibility in the news** by being at the forefront of relevant dairy-related topics

TECHNICAL DETAILS

- **Format:** Free event invitation*, logo positioning
- **Delivery:** Annually, each event
- **Content:** Topic related presentation
- **Materials:** Presentations in PDF format, banner
- **Price:** On request

KEY MESSAGES

- Topic related presentation
- Recognition as host or sponsor
- Logo positioning on banners
- Additional 4 exclusive invitations for hosts
- Participation at the think tank talks

**We are considering to change the format of the conference from only live participation to hybrid event with selected hours of online streaming.*

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I1.8 IFCN Workshop

These workshops bring together the core expertise of various partner companies, creating a dynamic environment where participants can share insights and exchange ideas with industry members focused on the workshop's specific topic. This collaborative approach fosters innovation, encourages networking, and helps address current challenges within the sector.

To enhance accessibility and participation, we are considering evolving the conference format from solely live, in-person attendance to a hybrid event. This new format would include selected hours of online streaming alongside the physical workshops, enabling a broader audience to join regardless of location. Our goal is to combine the best of both worlds - leveraging the rich, interactive experience of offline workshops with the flexibility and reach of online sessions - to create a more inclusive and engaging event for all participants.



MAIN BENEFITS OF THE PRODUCT

- Interacting & networking with other **dairy industry peers**
- **Learning & exchanging** ideas on current industry topics with experts
- **Grow your expertise** with resources compiled by experts

TECHNICAL DETAILS

- **Format:** Event participation
- **Delivery:** On request
- **Content:** Customised topics in collaboration with host
- **Duration:** 0.5 - 2 days
- **Price:** On request

KEY MESSAGES

- Milk supply & demand drivers
- World milk and feed price forecast
- Long & short-term dairy outlook
- Special topic related presentations
- Discussions & voting

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I1.9 IFCN Market Intelligence Workshop



This workshop features a unique curriculum delivered by highly experienced specialists and is specifically tailored to the needs of IFCN Supporter Partners and leading professionals in the dairy industry. The focus is on transforming insights into actionable business development strategies. Through an interactive format, we will collaboratively analyze data outcomes and work together to apply these insights effectively.

If you're looking to elevate your market intelligence capabilities - particularly around trend analysis—this workshop is designed to help you strengthen your company's ability to:

- Identify market opportunities and threats earlier, enabling timely action that outpaces the competition
- Make better-informed decisions based on comprehensive datasets and accurate analysis

WHAT TO EXPECT FROM THE WORKSHOP

IFCN will begin by building a strong foundation of market intelligence concepts and how to apply them successfully in a business context. Your future market intelligence 'dashboard' will likely incorporate various IFCN data products tailored to your needs. During the workshop, we will explore several key IFCN databases such as market and farm structure data, farm cost outlooks, and market forecasts for global and specific country markets.

A key interactive segment will focus on identifying current and emerging trends relevant to your business. Together, we will define the organizational requirements and processes needed to systematically monitor and analyze these trends using market intelligence techniques. The ultimate goal is to position your company as an industry leader in customer focus by staying informed about the trends that shape your customers' needs.

MAIN BENEFITS OF THE PRODUCT



- **Better competition** in a data-driven world.
- Guidance towards a **balanced MI-project** and **process portfolio**.
- **Ensure better value from IFCN** data services which are accessible to you.

TECHNICAL DETAILS

- **Format:** Presentation with PDF reports
- **Delivery:** On demand, in-house or at IFCN
- **Content:** To be defined
- **Duration:** 0.5 - 1 day
- **Price:** on request

KEY FEATURES

- The Market Intelligence Maturity Model
- Permanent data collection & dissemination
- The Market Intelligence Cycle
- Checklist for data collection, analysis and tools
- How to turn intelligence into action

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I1.10 IFCN Forum x HighGround Dairy in 2025

Two global leaders, one stage

For the first time, IFCN and HighGround Dairy joined forces to host a public online forum, bringing together two of the most respected names in global dairy intelligence under a single event. Held on 2 December 2025, the IFCN x HighGround Dairy Forum attracted a broad international audience of producers, processors, traders, and analysts looking to cut through the noise of a turbulent market environment and gain a clear picture of where the global dairy sector was heading into 2026.

The event combined IFCN's strength in farm-level benchmarking and long-term structural analysis with HighGround Dairy's expertise in market intelligence, risk management, and short-term price dynamics. The result: a two-hour deep dive that offered participants both the macro perspective and the near-term actionable insights rarely available from a single source.



MAIN BENEFITS OF THE PRODUCT

- Obtain the latest overview of the status of emerging dairy markets
- **Be part of the discussion with top-notch dairy experts** on globally relevant topics
- Improve your **knowledge on "sustainable" solutions for dairy topics** in these markets

TECHNICAL DETAILS

- **Format:** Online event with presentations & recordings
- **Delivery:** Annually, in November
- **Content:** Customised topics in collaboration with host
- **Duration:** 2 - 3 hours
- **Price:** Free

KEY FEATURES

- Dairy supply and demand drivers
- Special topic related presentation
- Country case studies from dairy experts
- Discussions & knowledge of the crowd

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I1.11 IFCN Scenario Building Workshop

In an increasingly volatile world, anticipating future developments, managing risks, and understanding their impacts on the dairy industry - and your business - are more important than ever. This tailored Scenario Building Workshop, designed specifically for your company's needs, equips you and your team with valuable insights into potential future trends and strategies to navigate them effectively.

During the workshop, you will explore a range of possible scenarios across your key focus areas, such as the domestic market, supply and demand dynamics, critical farm profit margin indicators, and broader business outlooks. Leveraging IFCN's extensive expertise, knowledge base, and scenario data, this session acts as your strategic navigator - helping you orient your decisions and build a solid foundation for critical processes like budget planning and market development. Prepare your business not just to react but to proactively shape its future with confidence.

MAIN BENEFITS OF THE PRODUCT

- **Navigator, orientation guide and basis** for your upcoming decision-making processes like budget planning or market development
- **Improve team capacity** to understand the uncertainties and align on the company goals
- **Understand the short- and mid-term impacts** of different scenarios for your company

EXAMPLE FOR A 1-DAY WORKSHOP ON SCENERIO BUILDING

IFCN Short-term and/or Long-term dairy outlook for requested markets

Answers and group work on topics like

- IFCN's view on the future dairy world and specific regions/markets
- How to build up scenarios for my business?
- How will the dairy (farm) business develop in different countries and areas?
- How will market developments and farm economics impact the dairy world?
- What are possible challenges and opportunities for your business?
- Which possible scenarios do we expect for the upcoming 2, 5 or 10 years concerning the product, market and sales developments?





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I1.12 IFCN & Eucolait Outlook Workshop



The world is changing, and the milk supply scarcity is becoming reality. Milk supply pool knowledge and drivers behind it are crucial to plan the business in the dairy supply chain.

Rising volatility, new rules of dairy farming, political instability, environmental regulations, supply chain disruptions and trade agreements. These are just some of the uncertainties for future developments in the global dairy world – and this list can easily be extended to include many more.

That's why Eucolait and IFCN have decided to host a workshop on the future outlook for dairy markets – to show you what might happen in the future and how to navigate and prepare for the increasing uncertainty.

This seminar enables you to get guidance on how the dairy world is changing that are suitable for anyone in the broader dairy chain as you will be able to get answers to the question of whether you are able to satisfy current and future demand (either on the dairy commodity or on the farm input side). In addition, outlooks can be used as a navigator, orientation guide and basis for upcoming decision-making processes.

MAIN BENEFITS OF THE PRODUCT

- Get insights into the latest trends and future developments.
- From dairy farming to commodity trade – expand your dairy knowledge.
- Discover challenges and opportunities in dairy market for your business.
- Networking with dairy industry and joined brainstorming – Wisdom of the crowd.

DAIRY MARKET INSIGHTS AND OPINIONS

DAY 1

Status & market short-term session
– operational / tactical part

- Status and short-term future of the dairy world.
- Keynote speakers providing external views.
- Panel discussions with different actors along the chain.

DAY 2

Sustainability & mid-term outlook session
– strategic part

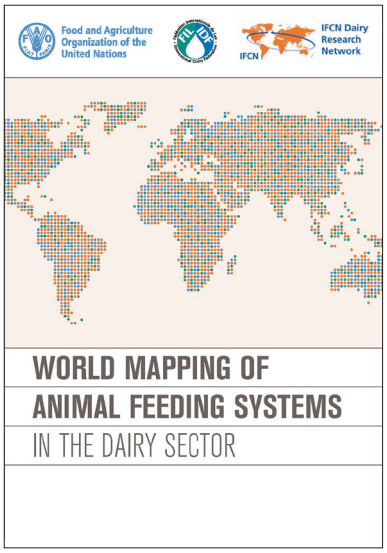
- Reflection of trade, demand and supply until 2035.
- Panel discussions and keynote speakers.
- Conclusions on its impacts and importance.

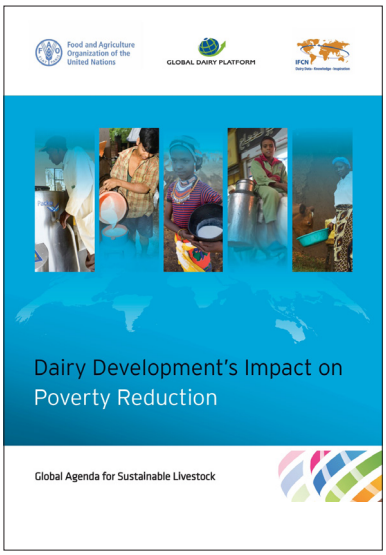
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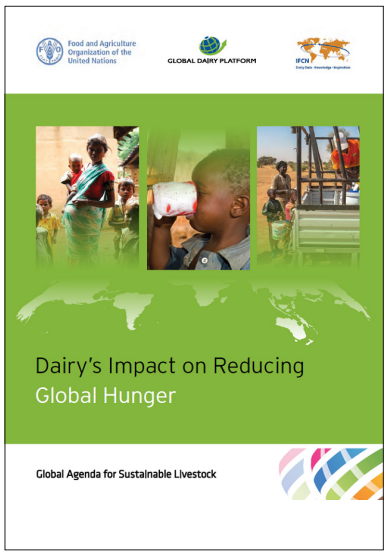
I3.1 IFCN Research and Consulting

Our tailored consultancy and research projects are designed to meet your specific needs, ranging from intensive full-day workshops to flexible short- and long-term engagements. These projects provide an excellent opportunity to enhance capacity building in dairy sector knowledge while offering strategic support to advance your business objectives.

By partnering with IFCN, you gain access to a wealth of expertise and a broad global network of dairy professionals. This collaboration not only helps you leverage cutting-edge insights and best practices but also saves valuable internal resources, allowing your team to focus on core activities. Whether you aim to optimize operations, develop new strategies, or deepen market understanding, our customized projects deliver targeted solutions that drive sustainable growth and competitive advantage.







MAIN BENEFITS OF THE PRODUCT

- Find **the right milk sourcing opportunities** in your future markets
- Get insights into **the fitting farm model** to serve or sell your products
- Measure and improve your **dairy farm solutions**

TECHNICAL DETAILS

- **Format:** Written reports, presentation or Excel files
- **Delivery:** As defined in the project
- **Content:** Upon consultation
- **Duration:** Upon consultation
- **Price:** On request

CONFIDENTIALITY

The content of bilateral discussions is highly confidential and will never become accessible to third parties.

IFCN reserves the right to use precompetitive information under the condition that the source remains unknown.

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I3.1 - Examples of IFCN Research and Consulting Projects

IFCN Projects and Research Activities

IFCN conducts numerous research projects worldwide throughout the year. Many of these projects are carried out with the cooperation of our research partners who are located in more than 125 countries. This guarantees the quality of our projects, since we have the knowledge and insights of dairy experts also at a country level.

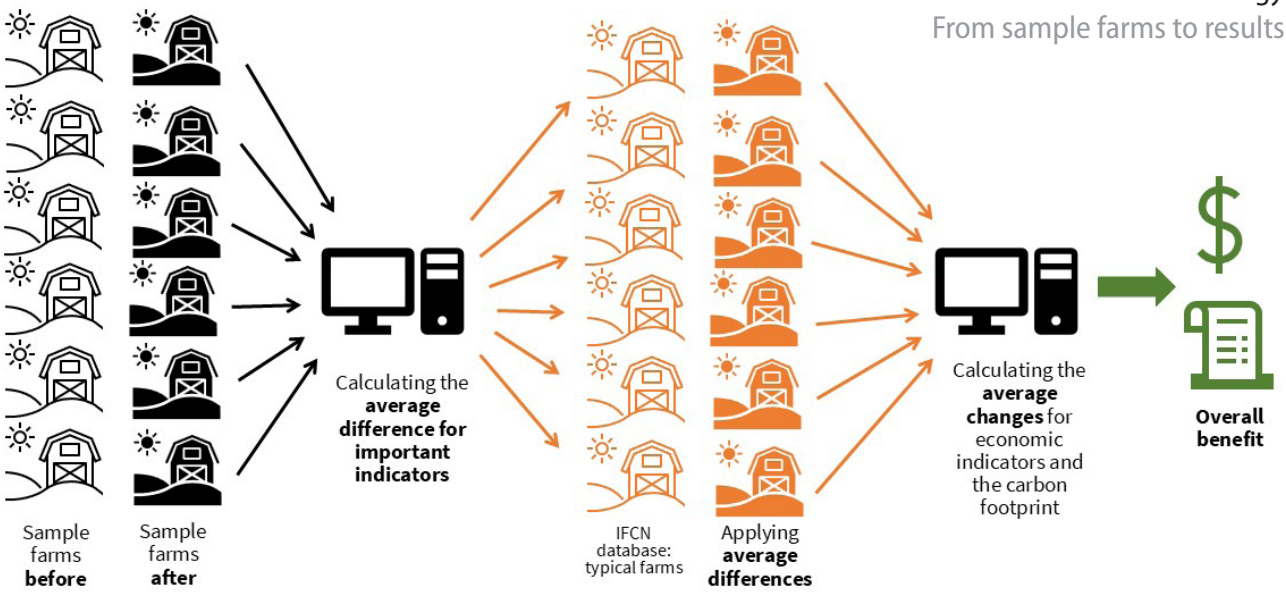
Securing the future of dairy farming

This research project dives deep into the economics of dairy farming systems to identify those with the strongest future potential. By analysing the most common farm types, their sustainability, resilience, and role in securing food supply and farmer livelihoods are assessed. Through scenario analysis and market research—including insights into fresh milk flows, key processors, product portfolios, processing capacity, and import reliance—the aim is to deliver a data-driven roadmap for a more secure and sustainable dairy future.

Measuring the impact of innovation in dairy farming

This kind of project evaluates how new technologies and practices influence dairy farm performance, focusing on key areas such as input costs, production efficiency, farm income, and carbon emissions. By providing clear, data-driven insights, the study highlights the tangible benefits of innovation for farmers and the broader dairy sector. The goal is to support smarter decisions, demonstrate the value of sustainable

Methodology
From sample farms to results



Dairy Sustainability and Implications for Ingredient Sourcing

To explore the future evolution of dairy sustainability and its implication on the dairy ingredient sourcing, IFCN developed a project in which an extensive analysis in multiple countries was performed. In more detail, this complex project included a farm economic analysis of various typical farms, complete research on existing and upcoming environmental regulations and new technologies developed to reduce emissions, the impact of this regulation and technologies on farm economics, and the impact of regulations and farm economics on the availability of dairy ingredients.

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IFCN x Sustain Emissions Tool

A Tailor-Made Solution for Measuring and Reducing the Carbon Footprint in Dairy

Sustainability is no longer optional - it's a core business imperative in the global dairy industry. The IFCN Emissions Tool, developed in partnership with Intellync, offers a state-of-the-art solution for measuring and managing greenhouse gas emissions across the dairy supply chain. With increasing regulatory pressure, retailer demands, and consumer expectations, this tool empowers dairy stakeholders to act with confidence and transparency.

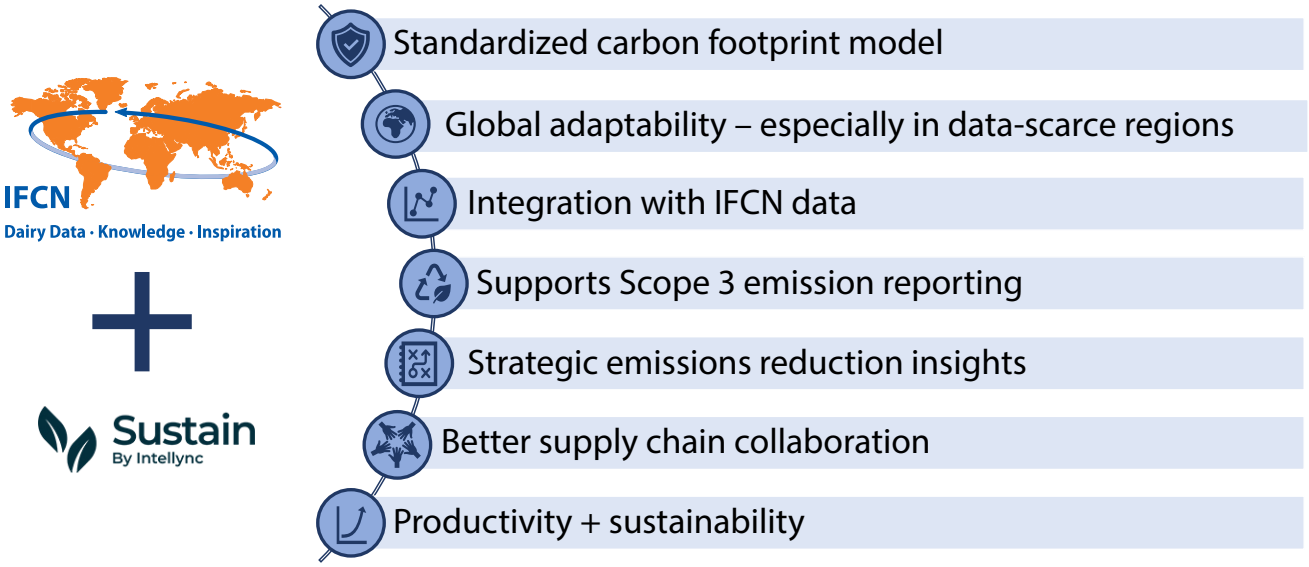
Why the IFCN Emissions Tool?

The dairy sector is under growing pressure to align production growth with environmental sustainability. The IFCN Emissions Tool is designed to help industry players respond effectively - by turning complex data into actionable climate insights. Combining IFCN's trusted global dairy data and research network with Intellync's proven experience in sustainability implementation, this solution is both science-based and practically oriented.

Key benefits:

- Scientific Integrity: Built on globally accepted methodologies for calculating carbon footprints (including Scope 1–3 emissions), ensuring reliable and comparable results.
- Secure and Trusted: Operates on a robust, GDPR-compliant data infrastructure that prioritizes confidentiality and integrity.
- Flexible Use Across Stakeholders: Whether you're a processor, retailer, cooperative, or farmer, the tool adapts to your unique goals and data needs - from basic farm assessments to corporate ESG reporting.
- User-Friendly Platform: Simplifies data collection and reporting through an intuitive interface, reducing the complexity of sustainability measurement.
- Benchmarking and Climate Strategy: Identify high-impact opportunities, compare across operations or suppliers, and monitor progress toward climate goals.
- Proven Impact: Already in use by leading companies like Sainsbury's, the tool is proven to support real-world emission reduction strategies.

Turning data into climate action
IFCN + Sustain by Intellync

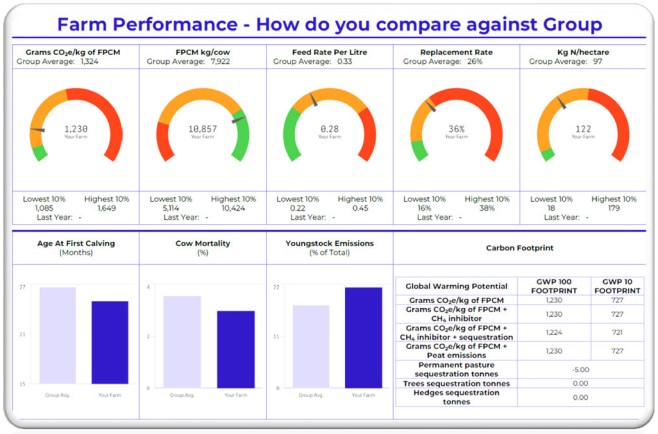


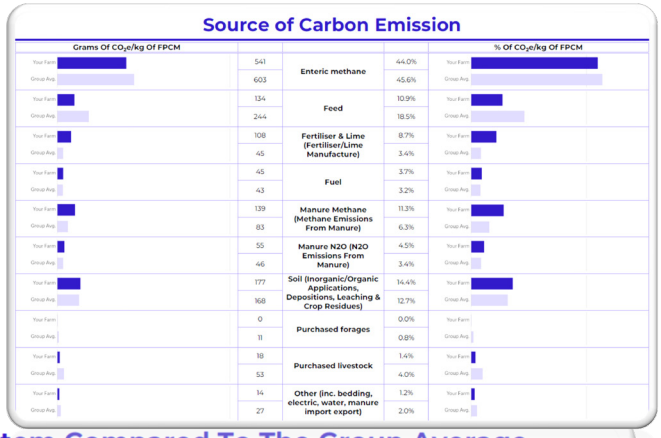
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IFCN x Sustain Emissions Tool - Let's turn data into climate action

Use Cases:

- Farm-Level Carbon Accounting: Empower farmers with clear insights into their emissions sources and opportunities for improvement.
- Corporate Reporting & ESG Tracking: Integrate emissions data into broader sustainability and investor reports.
- Supplier Engagement: Set expectations and track progress across your supply base.
- Policy and Program Design: Inform national and industry-level strategies for a low-emissions dairy future.





Key Performance Metrics in Your System Compared To The Group Average

Grams of CO2 Equivalent	Average	Lowest 10%	Your Farm	Highest 10 %
Enteric methane	603	475	541	763
Feed	244	139	134	348
Fertilisers & Lime	45	11	108	93
Fuel	43	19	45	67
Manure methane	83	13	139	155
Manure N20	46	25	55	65
Soil	168	108	177	254
Purchased forages	11	0	0	35
Purchased livestock	53	0	18	200
Other (inc. bedding, electric, water, manure import export)	27	9	14	61
Production	**Average**	**Lowest 10%**	**Your Farm**	**Highest 10 %**
Cows In Herd	227	80	67	500
Dairy Cow Housing Period (Milking Cow)	7	5	12	12
Milk Yield Per Cow (Litres produced)	7511	4851	10542	10035
Butterfat %	4.2	3.95	4	4.44
Protein %	3.32	3.18	3.3	3.5
Milk from forage %	33	5	42	57
Calving Interval	396	375	405	418
Replacements	**Average**	**Lowest 10%**	**Your Farm**	**Highest 10 %**
Replacement Rate	26	16	36	38
Heifer calving age (Months)	27	24	25	30
% Mortality - Milking and Dry Cows	3.6	0.7	3	6.8
% Mortality - Calves Birth to Weaning	5.5	1.7	6.6	10.6
% Mortality - Heifers Weaning to 12 Months	4.7	0	0	10.2
% Mortality - Heifers 13 to 24 Months	1.1	0	0	3.4
% Mortality - Heifers 24 + (Not Calved)	0.4	0	0	0

Value for Stakeholders:

Whether you're a processor, retailer, farmer, or sustainability leader, the tool supports your unique climate goals with actionable insights and trusted metrics. Endorsed by major players like Sainsbury's, it bridges scientific credibility and practical implementation.

About the partnership with Intellync

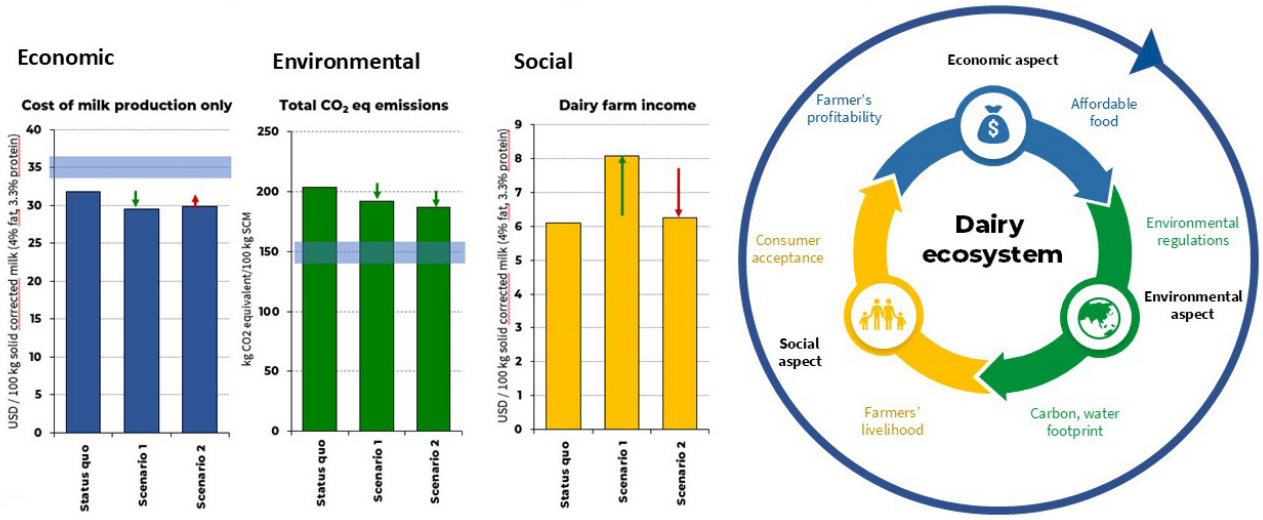
Intellync, with its track record in delivering sustainability services across global agri-food chains, complements IFCN's data-driven approach by bringing practical expertise in implementation. Together, we offer a comprehensive solution that is both rigorous and accessible.

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A holistic view of dairy sustainability

Using the IFCN typical farm approach, this study assesses dairy sustainability across three key dimensions: economic, environmental, and social. By analysing milk production costs, farm emissions, and farmer income, it offers a comprehensive picture of how sustainable dairy systems truly are. The aim is to uncover opportunities for greater efficiency, reduced carbon footprints, and better livelihoods—paving the way for a stronger, more resilient dairy future.

Achieving sunstaiable dairy production:
Balancing economic, environmental, and social aspects



These aspects of sustainability can be gauged by IFCN typical farm approach.

Other research projects:

- Development of tools and models tailored to work across diverse farming systems worldwide, focusing on areas such as farmers' living income, carbon footprint measurement, and the economic impact of farm investments.
- Producing in-depth, country-specific reports analysing the dairy sector's trends, development, and long-term business potential.
- Comprehensive reports covering insights on current GHG emissions and quantifying the potential for climate impact reduction across key regions.





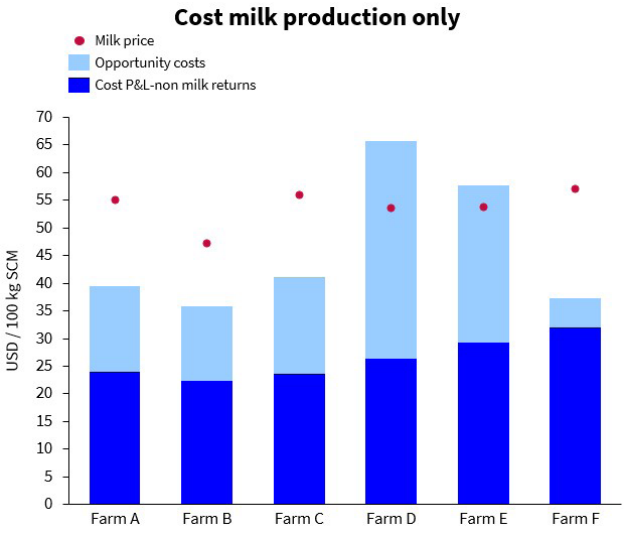
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Global dairy market maturity assessment and strategic expansion analys

Provides a comprehensive assessment of the maturity, structure, and growth potential of prioritized global dairy markets. It analyzes country-level dairy production, farm demographics, herd productivity, consumption patterns, and market trends, while benchmarking representative farms to evaluate economic performance, cost structures, and farming systems. It also examines dairy processing dynamics, market channels, trade orientation, and key industry players to identify attractive growth opportunities and support data-driven market expansion decision.

From insights to clear expansion decisions
Where to focus, when to wait, and how to allocate resources

Countries	Farm Level				Dairy Sector				Processors			Overall Score
	Avg farm size	Farms >100 cows (num)	Avg milk yield	Cows on farms >100 (num)	Milk production	Demand per capita	Self sufficiency	Share of delivered milk	Top dairy processors	Scope 3 initiatives	Animal Welfare initiatives	
A	2	1	2	1	1	1	1	1	2	1	1	1
B	1	1	1	1	1	1	1	2	3	1	1	1
C	1	2	2	2	2	1	1	2	1	1	1	1
D	2	1	1	1	1	1	3	1	3	2	2	2
E	2	3	1	3	3	1	1	1	1	1	1	2
F	2	3	1	3	2	1	1	2	1	2	2	2
G	1	2	1	2	2	2	3	1	3	1	1	2
H	3	2	2	2	1	1	1	3	2	2	2	2
I	1	1	2	1	2	3	1	2	3	2	2	2
J	1	3	1	3	3	2	1	2	2	2	1	2
K	1	3	2	2	3	3	1	1	1	2	2	2
L	2	2	1	2	2	3	3	1	3	1	1	2
M	1	2	2	3	3	2	1	3	1	2	2	2
N	3	1	3	1	1	3	2	3	3	2	2	2
O	3	2	3	1	1	2	2	3	3	3	2	2



Dairy farm economic performance and sustainability benchmarking

Evaluates the economic performance and environmental sustainability of selected dairy farms through detailed farm-level data collection and benchmarking. Using the IFCN methodology, it assesses key indicators such as milk production costs, profitability, productivity, and efficiency, while comparing results across farms and international benchmarks. The analysis also measures carbon emissions and their main sources, linking environmental performance with farm economics to identify opportunities for improved efficiency, competitiveness, and sustainability.

Farm-level impact assessment

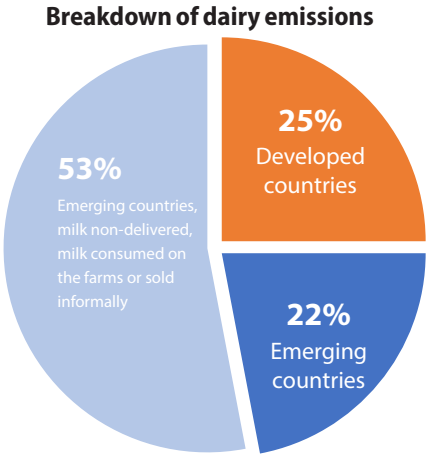
Evaluates the economic and environmental impact of an advanced dairy nutrition strategy on farm performance. Using representative dairy farm models across target markets, the analysis quantifies effects on production efficiency, farm income, and carbon footprint, while assessing improvements in key performance indicators related to milk production, animal health, and reproduction. The results provide a robust business case to support investment and implementation decisions.



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I3.1 - Examples of IFCN Research and Consulting Projects

IFCN conducts numerous research projects worldwide throughout the year. Many of these projects are carried out with the cooperation of our research partners who are located in more than 100 countries. This guarantees the quality of our projects, since we have the knowledge and insights of dairy experts also at a country level.



Environmental Sustainability of Dairy Farming

What will be the potential features?

Get insights and data from a global tool for measuring and monitoring CO_2eq emission and production on a country representative dairy farm as well as on an aggregated country level.

Requested by: Dairy processors, dairy unions, farm input companies, public agencies

"You can only improve what you can measure"

Handle the rising complexity in a fast-changing world

Dairy Nourishes Africa (DNA): Tanzania

DNA's ambition is to transform African dairy industries by creating vibrant ecosystems of farmer-allied and environmentally sustainable enterprises that improve nutrition, enhance livelihoods, and stimulate economic growth. In this sense, the IFCN Team in cooperation with dairy expert partners provided a status quo analysis of the dairy farm economics in Tanzania, as well as an analysis on farm efficiency, management potential and future farm types.

Requested by: Dairy processors, dairy farm input companies.



Other research projects:

- Estimate dairy calf and heifer populations by category and age group to describe herd structure and replacement dynamics.
- Analyse cream supply, processing balances, key players, and pricing to understand market structure and competition.
- Assess the share and characteristics of grazing and organic dairy farms across countries, highlighting key structural differences.

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Impact of sustainability on dairy ingredients availability

We are committed to taking the lead in making sure that dairy production ecosystems are not only right for people but also right for the planet. We support you to explores opportunities to source dairy ingredients (cream & powders) more sustainable in line with your company 2050 goal.

Requested by: dairy processors, food producers, dairy traders

"Sustainability is not all about CO_2 reduction"





Mapping the sustainability targets of top 20 retailers

What will be the potential features?

We can map the network of main retailers and food service companies in any desired country to figure out the qualitative and quantitative sustainability measures.

Requested by: Dairy processors, dairy unions, food producers, public agencies.

"Empower sustainability goals by your network"

Mapping global dairy technology companies

The new ecosystem of dairy technology will become even important in understanding global dairy production and consumption. We aim to illustrate the distribution of dairy technology companies based on the herd size coverage. The overview of different technology services is categorized based on dairy farming activities

Requested by: Dairy processors, dairy technology companies, farm input companies.



"Small to large dairy technology firms have invested an estimated 7,9 billion USD in 2020"

Are you interested in a specific research topic?
Do you want to be part of the development and provide feedback?
Or do you have different ideas for future IFCN services?
Send us a message: sales@ifcndairy.org

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P IFCN Data Services and Product List 2027 (individual price)

P IFCN Partnership Package		Basic	Premium	Ultimate*
P5	IFCN Supporter Partnership - including services marked **as free** in belows table - participation at the IFCN Conference - newsletter, logo positinng and hotline	7,200	10,300+	31,800

D IFCN Dairy Data				
D3	**Dairy Sector**			
D3.2	IFCN Annual Dairy Sector - with IFCN Long-term Dairy Outlook - ENHANCED	16,400	16,400	Free
D3.4.0	IFCN Monthly Real Time Data - on production, prices and milk feed price ratio	8,200	8,200	Free
D3.4.1	IFCN Monthly Real Time Farm Economics - available extension to D3.4.0 - ENHANCED	2,050	2,050	Free
D3.5	IFCN Short-term Dairy Outlook - enhanced farm cost outlook model**	on request	on request	on request
D3.7	IFCN Annual Farm Structure Data - with time series and forecast*** - ENHANCED	12,300	12,300	Free
DDP	IFCN Dairy Platform Visualisation Dashboard - NEW	350 / user	3 user	10 users
D3.8	IFCN Top Milk Processor Data	4,100	4,100	Free
D3.9	IFCN Monthly Dairy Trade Data	8,200	8,200	Free
D5	**Farm Comparison**			
D5.1	IFCN Farm Economic Data - with time series & Farm Feeding System Data	10,300	10,300	Free

K IFCN Knowledge				
K1	**Reports**			
K1.2	IFCN Dairy Report - hard copy****	Free	Free	Free
K1.3	IFCN Dairy Report - PDF version	Free	Free	Free
K1.5	IFCN Dairy Processor Report - PDF version**	On request	On request	On request
K4	**IFCN Presentations and Workshops**			
K4.1	IFCN Presentation	On request	On request	On request
K4.2	IFCN Company Workshop**	On request	On request	On request
K4.5	IFCN World Milk Price Update Webinar	Free	Free	Free
K4.6	IFCN Dairy Outlook Workshop - **NEW**	On request	On request	On request

I IFCN Inspiration				
I1	**Networking and Conferences**			
I1.6	IFCN Conference	1 invitation	2 invitations	3 invitations
I1.8	IFCN Workshops	On request	On request	On request
I1.9	IFCN Market Intelligence Workshop**	On request	On request	On request
I1.10	IFCN Emerging Dairy Regions Forum	Free	Free	Free
I1.11	IFCN Scenario Building Workshop	On request	On request	On request
I2	**Hosting and Sponsporship of IFCN Events**			
I2.5	IFCN Hosting and Sponsor Package for IFCN Events	3,000 - 40,000		
I3	**Research and Consulting Projects**			
I3.1	IFCN Research and Consulting - on specific topics	On request	On request	On request

Status: July 31, 2026

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Schauenburgerstr. 116
24118 Kiel, Germany

Tel.: +49-(0)-431-530 240 0
info@ifcndairy.org

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